

**PORTLAND INTERNATIONAL JETPORT  
(An Enterprise fund of the City of Portland, Maine)**

**Financial Statements**

**For the years ended June 30, 2007 and 2006**

*Runyon*

CERTIFIED PUBLIC ACCOUNTANTS

*Kersteen*

AND BUSINESS CONSULTANTS

*Ouellette*

*Runyon*  
*Kersteen*  
*Ouellette*



**PORTLAND INTERNATIONAL JETPORT**  
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**Financial Statements**  
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# PORTLAND MAINE

*Strengthening a Remarkable City, Building a Community for Life* \* [www.portlandmaine.gov](http://www.portlandmaine.gov)

Finance Department  
Duane G. Kline, Director

November 9, 2007

Honorable Nicholas M. Mavodones, Jr., Mayor  
and Members of the City Council  
Portland, Maine

I am pleased to transmit the annual financial report for the Portland International Jetport, an enterprise fund of the City of Portland, Maine for the fiscal year ended June 30, 2007, together with the opinion of our independent Certified Public Accountants, Runyon Kersteen Ouellette.

This report was prepared from the records of the Finance Department of the City in recognition of the increased interest of potential investors and creditors of the Jetport extracting from the City's Comprehensive Annual Financial Report the basic financial statements for the Jetport. This report is presented in three sections; the introductory section includes this transmittal letter; the financial section includes the basic financial statements as well as the independent auditor's report on the financial statements; and the statistical section includes selected unaudited financial and demographic information generally presented on a multi-year basis.

Responsibility for both the accuracy of the data and the completeness and fairness of the presentation, including all disclosures, rests with the City of Portland. Certain disclosures relevant to both the City of Portland and the Portland International Jetport are omitted herein and have been disclosed in the City's basic financial statements. To the best of our knowledge and belief, the enclosed data is accurate in all material respects and is reported in a manner designed to present fairly the financial position and results of operations of the Portland International Jetport.

I wish to acknowledge the efforts of our independent auditors, Runyon Kersteen Ouellette, for the professional work they did in preparing this report. I also wish to acknowledge the efforts of the Jetport's staff in developing the statistical section of this report.

Sincerely,

Duane G. Kline  
Finance Director



## Independent Auditor's Report

City Council  
City of Portland, Maine

We have audited the accompanying fund financial statements of the Portland International Jetport, an enterprise fund of the City of Portland, Maine, as of and for the years ended June 30, 2007 and 2006. These financial statements are the responsibility of the management of the City of Portland, Maine, and the Portland International Jetport. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

As described in the notes, the financial statements present only the Portland International Jetport fund and are not intended to present fairly the financial position of the City of Portland, Maine, as of June 30, 2007, the changes in its financial position, or, where applicable, its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America. The fund financial statements do not include the Management's Discussion and Analysis as required by accounting principles generally accepted in the United States America. Certain disclosures relevant to both the City of Portland, Maine and the Portland International Jetport are omitted herein and have been disclosed in the City's basic financial statements.

In our opinion, except for the omission of certain disclosures discussed in the preceding paragraph, the financial statements referred to above present fairly, in all material respects, the respective financial position of the Portland International Jetport fund as of June 30, 2007 and 2006, and the respective changes in financial position and cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Our audits were conducted for the purpose of forming an opinion on the financial statements. The schedules that comprise the statistical section (schedules 1-16) have not been subjected to the auditing procedures applied in the audit of the financial statements and, accordingly, we express no opinion on them.

A handwritten signature in black ink that reads "Runyon Kersteen Ouellette".

November 9, 2007  
South Portland, Maine

**PORTLAND INTERNATIONAL JETPORT**  
 (An Enterprise Fund of the City of Portland, Maine)  
 Statements of Net Assets  
 June 30, 2007 and 2006

	2007	2006
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 4,816,970	4,577,762
Investments	-	1,331,693
Accounts receivable	2,337,666	2,078,302
Allowance for uncollectible accounts	(643,000)	(643,000)
Due from other governments	3,486,569	2,995,469
Inventories	197,014	184,195
<b>Total current assets</b>	<b>10,195,219</b>	<b>10,524,421</b>
Noncurrent assets:		
Restricted cash, cash equivalents, and investments:		
Revenue bond covenant accounts	6,354,917	6,137,987
<b>Total noncurrent assets</b>	<b>6,354,917</b>	<b>6,137,987</b>
Other assets	613,023	656,032
Capital assets:		
Land	9,947,716	9,947,716
Buildings and improvements	78,224,037	77,482,836
Improvements other than buildings	78,821,134	71,002,670
Machinery and equipment	10,026,527	9,582,784
Construction in progress	2,172,351	6,272,122
Less accumulated depreciation	(75,736,133)	(68,137,245)
<b>Net capital assets</b>	<b>103,455,632</b>	<b>106,150,883</b>
<b>Total noncurrent assets</b>	<b>110,423,572</b>	<b>112,944,902</b>
<b>Total assets</b>	<b>\$ 120,618,791</b>	<b>123,469,323</b>
<b>LIABILITIES</b>		
Current liabilities:		
Accounts payable	573,781	1,041,959
Other liabilities and accrued expenses	867,648	1,092,473
General obligation bonds, current	157,323	157,323
Revenue bonds, current	745,000	715,000
Accrued self-insurance liabilities, current	84,145	82,476
Accrued compensated absences	205,224	332,821
Notes payable, line-of-credit	9,090,000	10,107,330
<b>Total current liabilities</b>	<b>11,723,121</b>	<b>13,529,382</b>
Noncurrent liabilities:		
General obligation bonds	392,393	549,716
Revenue bonds	32,850,000	33,595,000
<b>Total noncurrent liabilities</b>	<b>33,242,393</b>	<b>34,144,716</b>
<b>Total liabilities</b>	<b>\$ 44,965,514</b>	<b>47,674,098</b>
<b>NET ASSETS</b>		
Invested in capital assets, net of related debt	60,220,916	61,026,514
Restricted for:		
Capital projects	262,486	1,995,279
Operating maintenance	3,586,400	3,488,100
Renewal and replacement	250,000	250,000
Debt service	2,449,985	2,399,887
Unrestricted	8,883,490	6,635,445
<b>Total net assets</b>	<b>\$ 75,653,277</b>	<b>75,795,225</b>

**PORTLAND INTERNATIONAL JETPORT**  
**(An Enterprise Fund of the City of Portland, Maine)**  
**Statements of Revenues, Expenses and Changes in Net Assets**  
**Years ended June 30, 2007 and 2006**

	2007	2006
Operating revenues:		
Charges for services	\$ 13,756,436	11,813,781
<b>Total operating revenues</b>	<b>13,756,436</b>	<b>11,813,781</b>
Operations expenses:		
Personal services	2,963,176	2,920,705
Contractual services	3,844,778	3,700,676
Supplies and materials	472,292	540,209
Rentals	220,311	153,541
Utilities	755,658	623,134
Maintenance	698,960	527,544
Depreciation and amortization	7,641,896	7,539,144
Other	764,515	1,422,887
<b>Total operations expenses</b>	<b>17,361,586</b>	<b>17,427,840</b>
<b>Operating loss</b>	<b>(3,605,150)</b>	<b>(5,614,059)</b>
Nonoperating revenues (expenses):		
Passenger facility charges	2,292,019	2,029,924
Interest and other revenue	559,039	445,768
Interest expense	(1,867,922)	(1,814,161)
<b>Total nonoperating revenues (expenses)</b>	<b>983,136</b>	<b>661,531</b>
<b>Loss before contributions</b>	<b>(2,622,014)</b>	<b>(4,952,528)</b>
<b>Capital contributions</b>	<b>2,480,066</b>	<b>4,862,841</b>
<b>Change in net assets</b>	<b>(141,948)</b>	<b>(89,687)</b>
<b>Net assets, beginning of year</b>	<b>75,795,225</b>	<b>75,884,912</b>
<b>Net assets, end of year</b>	<b>\$ 75,653,277</b>	<b>75,795,225</b>

*See accompanying notes to financial statements.*

**PORTLAND INTERNATIONAL JETPORT**  
**(An Enterprise Fund of the City of Portland, Maine)**  
**Statements of Cash Flows**  
**Years ended June 30, 2007 and 2006**

	2007	2006
<b>Cash flows from operating activities:</b>		
Receipts from customers and users	\$ 13,005,969	12,530,380
Nonoperating revenue	18,325	16,356
Payments to suppliers	(6,644,569)	(6,883,344)
Payments to employees	(3,085,345)	(2,930,465)
<b>Net cash provided by operating activities</b>	<b>3,294,380</b>	<b>2,732,927</b>
<b>Cash flows from capital and related financing activities:</b>		
Contributed capital	2,480,066	4,862,841
Passenger facility charges	2,292,019	2,029,924
Proceeds from line of credit advances	-	1,419,521
Acquisition and construction of capital assets	(4,903,638)	(8,768,559)
Nonoperating accounts payable:		
Beginning of year	(951,223)	(2,413,629)
End of year	148,377	951,223
Principal paid on bond maturities	(872,323)	(847,323)
Principal paid on note payable, line of credit	(1,017,330)	(1,500,000)
Interest payments on long-term debt	(1,886,603)	(1,824,445)
<b>Net cash used in capital and related financing activities</b>	<b>(4,710,655)</b>	<b>(6,090,447)</b>
<b>Cash flows from investing activities:</b>		
Purchases of investments	(1,747,530)	(3,412,684)
Proceeds from sale and maturity of investments	5,327,434	4,745,013
Interest income	540,714	429,412
<b>Net cash provided by investing activities</b>	<b>4,120,618</b>	<b>1,761,741</b>
<b>Net increase (decrease) in cash and cash equivalents</b>	<b>2,704,343</b>	<b>(1,595,779)</b>
<b>Cash and cash equivalents, beginning of year</b>	<b>8,418,519</b>	<b>10,014,298</b>
<b>Cash and equivalents, at end of year (including \$6,305,892 and \$3,840,757, respectively, reported in restricted accounts)</b>	<b>\$ 11,122,862</b>	<b>8,418,519</b>
<b>Reconciliation of operating income to net cash provided by operating activities:</b>		
Operating loss	\$ (3,605,150)	(5,614,059)
Adjustments to reconcile operating loss to net cash provided by operating activities:		
Depreciation and amortization	7,641,896	7,539,143
Nonoperating revenues	18,325	16,356
Remaining basis of asset disposals	-	6,155
Change in operating assets and liabilities:		
(Increase) decrease in accounts receivable	(259,364)	194,087
(Increase) decrease in inventories	(12,819)	(19,005)
(Increase) decrease in due from other governments	(491,100)	522,515
(Decrease) increase in accounts payable	123,092	100,965
(Decrease) increase in other liabilities and accrued expenses	(122,169)	(9,760)
(Decrease) increase in self-insurance	1,669	(3,470)
<b>Total adjustments</b>	<b>6,899,530</b>	<b>8,346,986</b>
<b>Net cash provided by operating activities</b>	<b>3,294,380</b>	<b>2,732,927</b>
<b>Non-cash investing, capital, and financing activities:</b>		
Disposal of capital assets	-	193,227
Accumulated depreciation on capital assets dispositions	-	187,072

*See accompanying notes to financial statements.*

**PORTLAND INTERNATIONAL JETPORT**  
**Notes to Financial Statements**

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**SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

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**Reporting Entity** - The Portland International Jetport (Jetport) is a quasi-municipal corporation purchased by the City of Portland in 1936. Like many community airports, the Portland International Jetport had its beginnings as a flying fan's private field. Today, the facility serves nearly 1.4 million passengers a year, served by eight major airlines.

The Jetport primarily serves southern Maine and its revenue is produced mainly through contracts and leases. As an Enterprise Fund of the City of Portland, the Jetport is included in the City's basic financial statements as a proprietary fund and business-type activity.

**Basis of Accounting** - The accounting policies of the Portland International Jetport conform to accounting principles generally accepted in the United States of America as applicable to Governmental Proprietary Funds which utilize the accrual basis of accounting. Under this method revenues are recorded when earned and expenses are recorded at the time liabilities are incurred. In accordance with Government Accounting Standards Board (GASB) Statement No. 20, the Jetport follows the pronouncements of the Financial Accounting Standards Board (FASB) issued before November 30, 1989 except where those pronouncements conflict with GASB pronouncements. The City also has the option of following the subsequent private sector guidance for its enterprise funds subject to the same limitation. The Jetport has elected not to follow subsequent private sector guidance.

Proprietary funds distinguish operating revenues and expenses from non-operating activity. Operating revenues arise from providing goods or services to outside parties for a fee. The intent of the governing body is that the operating costs, including administration and depreciation, of providing goods or services to the general public on a continuing basis be financed or recovered primarily through user charges. Revenues and expenses that are not derived directly from operations are reported as non-operating revenues and expenses.

When both restricted and unrestricted resources are available for use, it is the Jetport's policy to use restricted resources first, then unrestricted resources as they are needed, except in instances in which restricted amounts must be maintained to comply with existing bond covenants.

**Cash and Cash Equivalents** - The Jetport's share of a pooled cash account with the City of Portland had a carrying value of \$11,122,862 including \$6,305,892 in funds reported in restricted accounts at June 30, 2007. Additionally, the Jetport had \$49,025 in investments reported in restricted accounts at June 30, 2007.

The Jetport's share of a pooled cash account with the City of Portland had a carrying value of \$8,418,519 including \$3,840,757 in funds reported in restricted accounts at June 30, 2006. Additionally, the Jetport had \$3,628,923 in investments, including \$2,297,230 in funds reported in restricted accounts at June 30, 2006.

Classification as to credit risk, interest rate and custodial credit risk is included in the City's basic financial statements.

**Accounts Receivable** - The Jetport provides credit to customers at the Jetport, such as airlines and vendors on-site. The Jetport uses the allowance method to account for uncollectible accounts receivable. The allowance for doubtful accounts is based on prior years' experience and management's analysis of possible bad debts. The Jetport accrues revenue for estimated services provided, but not yet billed as of the balance sheet dates.



**PORTLAND INTERNATIONAL JETPORT**  
**Notes to Financial Statements, Continued**

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**SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, CONTINUED**

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**Capital Assets** - Capital assets, which include property, plant, equipment, and infrastructure assets, are defined by the Jetport as assets with an initial, individual cost of more than \$10,000 and an estimated useful life in excess of two years. Such assets are recorded at historical cost or estimated historical cost if purchased or constructed. Donated capital assets are recorded at estimated fair market value at the date of donation.

The cost of normal repairs and maintenance that do not add to the value of the asset or materially extend assets lives are not capitalized.

Major outlays for capital assets and improvements are capitalized as projects are constructed. Interest incurred during the construction phase of capital assets is included as part of the capitalized value of the assets constructed. The total interest expense incurred by the Jetport during the current fiscal year was \$2,140,109, of which \$272,187 was included as part of the cost of its various runway and terminal improvement projects.

Property, plant, and equipment are depreciated using the straight-line method over the assets' useful lives, ranging from 3 to 50 years.

**Compensated Absences** - Employees earn vacation and sick leave as they provide services. Pursuant to collective bargaining agreements, employees may accumulate (subject to certain limitations) unused sick leave, and upon retirement, termination or death, may be compensated for amounts up to 180 days at current rates of pay.

Vacation time is earned based on anniversary date and length of service in amounts ranging between two and four weeks per year. City employees are allowed to carry over vacation time earned up to a maximum of 240 hours for employees hired prior to 1979 and 160 hours for all other employees. Employees are paid for allowable accruals upon termination of employment.

Accumulated leave is recorded as an expense and liability as the benefits accrue to employees. Liabilities for compensated absences are recorded as other liabilities and accrued expenses.

**Long-term Obligations** - Long-term debt and other long-term obligations are reported as liabilities in the statement of net assets. Bond premiums and discounts, as well as issuance costs, are deferred and amortized over the life of the bond using the straight-line method. Bonds payable are reported as deferred charges and amortized over the term of the related debt. The difference between the reacquisition price and net carrying amount of debt refunded is deferred and amortized over the life of the new bond issue or the old debt, whichever is shorter.

**Use of Estimates** - Preparation of the Jetport's financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from these estimates.

**Income Taxes** - The Jetport, as a fund of the City of Portland, qualifies as a tax exempt organization under the provisions of the Internal Revenue Code and, accordingly, its income is not subject to any state or federal income taxes.

**PORTLAND INTERNATIONAL JETPORT**  
**Notes to Financial Statements, Continued**

**CAPITAL ASSETS**

The following is a summary of the changes in capital assets from June 30, 2007 and 2006:

	Balance <u>6/30/06</u>	<u>Increases</u>	<u>Decreases</u>	Balance <u>6/30/07</u>
Capital assets, not being depreciated:				
Land	\$ 9,947,716	-	-	9,947,716
Construction in progress	6,272,122	679,598	4,779,369	2,172,351
Total capital assets not being depreciated	16,219,838	679,598	4,779,369	12,120,067
Capital assets being depreciated:				
Buildings	77,482,836	741,201	-	78,224,037
Improvements other than buildings	24,979,655	20,390	-	25,000,045
Runways and other pavements	46,023,015	7,798,074	-	53,821,089
Machinery and equipment	9,582,784	443,743	-	10,026,527
Total capital assets, being depreciated	158,068,290	4,224,041	-	167,071,698
Less accumulated depreciation for:				
Buildings	23,161,259	2,121,212	-	25,282,471
Improvements other than buildings	12,811,583	2,005,308	-	14,816,891
Runways and other pavements	26,923,050	2,812,838	-	29,735,888
Machinery and equipment	5,241,353	659,530	-	5,900,883
Total accumulated depreciation	68,137,245	7,598,888	-	75,736,133
Total capital assets being depreciated, net	89,931,045	1,404,520	-	91,335,565
<b>Capital assets, net</b>	<b>\$ 106,150,883</b>	<b>2,084,118</b>	<b>4,779,369</b>	<b>103,455,632</b>

Depreciation expense incurred at the Jetport totaled \$7,598,890 and \$7,494,738 for the fiscal years ended June 30, 2007 and 2006, respectively.

Construction commitments outstanding include:

	Spent <u>to-date</u>	Remaining <u>Commitment</u>
Jetport construction projects	\$ 37,292,244	557,392

**PORTLAND INTERNATIONAL JETPORT**  
**Notes to Financial Statements, Continued**

**LONG-TERM DEBT**

The following is a summary of long-term liability transactions of the Jetport for the year ended June 30, 2006:

	<u>Beginning balance</u>	<u>Additions</u>	<u>Deletions</u>	<u>Ending balance</u>	<u>Due within one year</u>
General obligation bonds	\$ 707,039	-	157,323	549,716	157,323
Revenue bonds	34,310,000	-	715,000	33,595,000	745,000
Self-insurance	82,476	1,669	-	84,145	-
Compensated absences	332,821	-	127,597	205,224	-
<b>Total long-term liabilities</b>	<b>\$ 35,432,336</b>	<b>1,669</b>	<b>999,920</b>	<b>34,434,085</b>	<b>902,323</b>

The following is a summary of the long-term debt payable at June 30, 2007 and 2006:

<u>Issue</u>	<u>Amount issued</u>	<u>Maturity date</u>	<u>Interest rate</u>	<u>Balance 6/30/07</u>	<u>Balance 6/30/06</u>
10/01/89 Bond	\$ 1,600,000	2010	6.80%	238,764	318,349
10/01/90 Bond	1,600,000	2011	6.90%	310,952	388,690
<b>Total general obligation bonds</b>				<b>549,716</b>	<b>707,039</b>
Less current portion				157,323	157,323
<b>Total long-term portion</b>				<b>\$ 392,323</b>	<b>549,716</b>

On July 10, 2003, the City of Portland issued general airport revenue bonds in the amount of \$35,000,000 (\$29,165,000 Series 2003A – Non AMT, and \$5,385,000 Series 2003B – federally taxable) to convert the Jetport's temporary line-of-credit for its parking garage expansion project to permanent financing. The bonds have an average coupon rate of 4.659828% payable semi-annually and annual maturities ranging from \$690,000 to \$2,150,000 commencing July 1, 2005 and ending July 1, 2032.

Requirements for the repayment of the outstanding debt are as follows:

	<u>Principal</u>	<u>Interest</u>	<u>Total debt service</u>
2008	\$ 157,323	32,087	189,410
2009	157,323	21,273	178,596
2010	157,323	10,462	167,785
2011	77,747	2,529	80,276
<b>Totals</b>	<b>\$ 549,716</b>	<b>66,351</b>	<b>616,067</b>

**PORTLAND INTERNATIONAL JETPORT**  
**Notes to Financial Statements, Continued**

**LONG-TERM DEBT, CONTINUED**

The Jetport had no additional borrowings under the existing line-of-credit agreement with a bank to provide interim financing for its approved Passenger Facility Charges (PFC) Program improvements. Borrowings under this line-of-credit are secured by Passenger Facility Charges revenue.

	<u>PFC</u>
Line-of-credit available	\$ 14,214,483
Interest rate – International LIBOR rate	
Plus .55% at June 30, 2007	5.870%
<u>Additional borrowings under line-of-credit</u>	<u>-</u>
<b><u>Balance of line-of-credit at June 30, 2007</u></b>	<b><u>\$ 9,090,000</u></b>

Section 705 of the *General Certificate of Terms and Issuance of General Airport Revenue Bonds Portland International Jetport* require a minimum debt service coverage ratio of 125 percent. The actual debt service coverage ratio for 2007 (193 percent) exceeded the requirements by 68 points.

	<u>Budget basis</u>
Total revenues	\$ 14,311,388
<u>Maintenance and operating expenses</u>	<u>9,962,611</u>
Net revenues	4,347,777
Less:	
Capital outlay	2,455,535
<u>Debt service</u>	<u>584,133</u>
<b><u>Net remaining revenues</u></b>	<b><u>\$ 1,308,109</u></b>

Debt service coverage ratio calculation:

Net revenues	\$ 4,347,777
Debt service	2,255,311
Debt service coverage ratio	193%

**PORTLAND INTERNATIONAL JETPORT**  
**Notes to Financial Statements, Continued**

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**OPERATING LEASES**

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The City of Portland is the lessor of several operating leases covering space in the Portland International Jetport. The total lease payments for such leases were \$13,537,254 and \$11,585,074 for the years ended June 30, 2007 and 2006, respectively. Minimum future rentals do not include contingent rentals, which may be received as stipulated in the lease contract. The future minimum lease payments are as follows:

For the years ended June 30:

2008	\$ 395,501
2009	84,454
2010	77,954
2011	59,454
2012	47,454
2013-2016	190,407
<b>Total future minimum lease payments</b>	<b><u>\$ 855,224</u></b>

The following is a schedule of the cost and carrying value of property leased, or held for lease under operating leases, by major classification:

	<u>Cost</u>	<u>Carrying Value</u>
Property, plant and equipment	\$41,940,409	29,122,019

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**CAPITAL GRANTS**

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The City of Portland is the recipient of several airport development aid program capital grants for continuing projects at the Portland International Jetport. State, federal and local grants were authorized in the amount of \$28,995,867. At June 30, 2007, \$28,450,881 had been expended against these grants.

Amounts due from federal and state governments related to these grants are \$2,437,487.

**PORTLAND INTERNATIONAL JETPORT**  
 Net Assets and Changes in Net Assets  
 Last Seven Fiscal Years

	Fiscal Year						
	2007	2006	2005	2004	2003	2002	2001
<b>Operating revenues</b>							
Terminal rentals	\$ 2,452,011	\$ 2,475,091	\$ 2,938,344	\$ 2,836,094	\$ 2,111,340	\$ 1,911,151	\$ 2,202,661
Landing fees	2,135,339	1,969,475	2,283,332	1,884,664	1,764,187	2,094,864	1,750,594
Ground rent	493,481	455,864	411,216	363,218	356,812	326,886	328,222
Parking	5,221,813	3,814,009	4,215,492	3,168,502	2,107,272	1,926,914	2,757,442
Rental cars	2,658,065	2,300,688	2,492,018	2,262,862	2,412,435	1,850,617	2,385,922
Concessions	714,040	688,469	611,633	536,969	465,023	669,145	592,539
Other	81,687	110,185	95,921	92,365	73,959	77,416	62,767
<b>Total operating revenues</b>	<b>13,756,436</b>	<b>11,813,781</b>	<b>13,047,956</b>	<b>11,144,674</b>	<b>9,291,028</b>	<b>8,856,993</b>	<b>10,080,147</b>
<b>Nonoperating revenues</b>							
Passenger facility charges	2,292,019	2,029,924	1,903,945	1,751,546	1,536,459	1,461,677	1,779,596
Interest	540,714	429,412	227,651	96,767	6,032	214,381	675,999
Other	18,325	16,356	17,703	16,957	269,154	43,757	-
<b>Total nonoperating revenues</b>	<b>2,851,058</b>	<b>2,475,692</b>	<b>2,149,299</b>	<b>1,865,270</b>	<b>1,811,645</b>	<b>1,719,815</b>	<b>2,455,595</b>
<b>Total revenues</b>	<b>\$ 16,607,494</b>	<b>\$ 14,289,473</b>	<b>\$ 15,197,255</b>	<b>\$ 13,009,944</b>	<b>\$ 11,102,673</b>	<b>\$ 10,576,808</b>	<b>\$ 12,535,742</b>
<b>Operating expenses</b>							
Personal services	2,963,176	2,920,705	2,729,990	2,826,870	2,803,178	3,030,161	2,020,455
Contractual services	3,844,778	3,700,676	3,806,526	3,669,051	3,805,663	3,328,447	2,593,409
Supplies and materials	472,292	540,209	543,793	408,707	464,616	385,243	377,419
Rentals	220,311	153,541	225,903	156,226	166,912	177,544	258,838
Utilities	755,658	623,134	497,486	499,754	538,231	521,286	479,122
Maintenance	698,960	527,544	552,842	512,928	403,156	363,995	471,097
Depreciation	7,598,887	7,494,740	6,370,974	5,055,273	4,288,715	3,567,908	3,589,165
Other	764,515	1,416,732	764,479	686,913	622,502	544,067	817,805
<b>Total operating expenses</b>	<b>17,318,577</b>	<b>17,377,281</b>	<b>15,491,993</b>	<b>13,815,722</b>	<b>13,092,973</b>	<b>11,918,651</b>	<b>10,607,310</b>
<b>Nonoperating expenses</b>							
Capital asset retirement	-	6,155	15,830	127,133	-	-	-
Interest expense	1,867,922	1,814,161	1,647,470	1,600,140	84,700	153,333	317,731
Amortization of bond issue costs	43,009	44,404	46,173	45,488	844	844	-
<b>Total nonoperating expenses</b>	<b>1,910,931</b>	<b>1,864,720</b>	<b>1,709,473</b>	<b>1,772,761</b>	<b>85,544</b>	<b>154,177</b>	<b>317,731</b>
<b>Total expenses</b>	<b>\$ 19,229,508</b>	<b>\$ 19,242,001</b>	<b>\$ 17,201,466</b>	<b>\$ 15,588,483</b>	<b>\$ 13,178,517</b>	<b>\$ 12,072,828</b>	<b>\$ 10,925,041</b>
Transfers out	-	-	-	63,744	2,002	-	-
Capital contributions	2,480,066	4,862,841	16,171,566	9,861,058	7,398,565	3,882,171	1,136,089
<b>Change in net assets</b>	<b>\$ (141,948)</b>	<b>\$ (89,687)</b>	<b>\$ 14,167,355</b>	<b>\$ 7,218,775</b>	<b>\$ 5,320,719</b>	<b>\$ 2,386,151</b>	<b>\$ 2,746,790</b>
<b>Net assets at year-end</b>							
Invested in capital assets, net of related debt	60,220,916	61,026,514	58,831,050	46,920,867	43,818,067	51,638,598	35,808,199
Restricted	6,548,871	8,133,266	7,354,270	5,481,647	1,870,000	1,870,000	3,541,025
Unrestricted (deficit)	8,883,490	6,635,445	9,699,592	9,315,045	8,811,717	(4,329,533)	7,443,690
<b>Total net assets</b>	<b>\$ 75,653,277</b>	<b>\$ 75,795,225</b>	<b>\$ 75,884,912</b>	<b>\$ 61,717,559</b>	<b>\$ 54,499,784</b>	<b>\$ 49,179,065</b>	<b>\$ 46,792,914</b>

**PORTLAND INTERNATIONAL JETPORT**  
Principal Revenue Sources and Revenues Per Enplaned Passenger  
Last Seven Fiscal Years

	Fiscal Year						
	2007	2006	2005	2004	2003	2002	2001
<b>Airline revenues</b>							
Terminal rentals	\$ 2,452,011	\$ 2,475,091	\$ 2,882,672	\$ 2,777,131	\$ 2,061,870	\$ 1,858,718	\$ 2,202,661
Landing fees	1,835,702	1,711,548	2,023,381	1,668,848	1,557,388	1,874,402	1,750,594
Ground rent	396,643	363,339	377,248	327,142	321,697	296,269	328,222
Total airline revenues	4,684,356	4,549,978	5,283,301	4,773,121	3,940,955	4,029,389	4,281,477
Percentage of total revenues	28.21%	31.84%	34.76%	36.69%	35.50%	38.10%	34.15%
<b>Cargo revenues (1)</b>							
Ramp Rent	60,081	75,681	55,672	58,963	49,470	52,433	
Landing fees	299,637	257,927	259,951	215,816	206,799	220,462	
Ground rent	36,758	16,844	33,968	36,076	35,115	30,617	
Total cargo revenues	396,476	350,452	349,591	310,855	291,384	303,512	
Percentage of total revenues	2.39%	2.45%	2.30%	2.39%	2.62%	2.87%	
<b>Nonairline revenues</b>							
Parking	5,223,613	3,814,009	4,215,492	3,168,502	2,107,272	1,926,914	2,757,442
Rental cars	2,658,064	2,300,688	2,492,018	2,262,862	2,412,435	1,850,617	2,385,922
Concessions	712,240	688,469	611,633	536,969	465,023	669,145	592,539
Other	100,012	110,184	95,921	92,365	73,959	77,416	62,767
Total nonairline revenues	8,693,929	6,913,351	7,415,064	6,060,698	5,058,689	4,524,092	5,798,670
Percentage of total revenues	52.36%	48.38%	48.79%	46.59%	45.56%	42.77%	46.26%
<b>Nonoperating revenues</b>							
Passenger facility charges	2,292,019	2,029,924	1,903,945	1,751,546	1,536,459	1,461,677	1,779,596
Interest	422,085	429,412	227,651	96,767	6,032	214,381	675,999
Other	114,542	16,356	17,703	16,957	269,154	43,757	-
Total nonoperating revenues	2,828,646	2,475,692	2,149,299	1,865,270	1,811,645	1,719,815	2,455,595
Percentage of total revenues	17.04%	17.33%	14.14%	14.34%	16.32%	16.26%	19.59%
<b>Total revenues</b>	<b>\$ 16,603,407</b>	<b>\$ 14,289,473</b>	<b>\$ 15,197,255</b>	<b>\$ 13,009,944</b>	<b>\$ 11,102,673</b>	<b>\$ 10,576,808</b>	<b>\$ 12,535,742</b>
Enplaned passengers (excluding charters)	781,185	679,458	744,513	638,674	626,426	610,008	677,480
Total revenue per enplaned passenger	\$21.25	\$21.03	\$20.41	\$20.37	\$17.72	\$17.34	\$18.50
Airline revenue per enplaned passenger	\$6.00	\$6.70	\$7.10	\$7.47	\$6.29	\$6.61	\$6.32

(1) Note that individual statistics for passengers and cargo are not available prior to 2002

**PORTLAND INTERNATIONAL JETPORT**  
**Changes in Cash and Cash Equivalents**  
**Last Seven Fiscal Years**

	Fiscal Year						
	2007	2006	2005	2004	2003	2002	2001
<b>Cash flows from operating activities</b>							
Receipts from customers and users	\$ 13,005,969	\$ 12,530,380	\$ 14,341,007	\$ 8,582,807	\$ 7,621,781	\$ 7,690,410	\$ 9,515,284
Nonoperating revenues	18,325	16,356	277,602	2,289,229	410,158	862,681	64,800
Payments to suppliers	(6,644,569)	(6,883,344)	(6,473,304)	(5,925,568)	(6,008,290)	(5,221,459)	(4,668,531)
Payments to employees	(3,085,345)	(2,930,465)	(2,736,915)	(2,597,897)	(3,006,291)	(2,930,980)	(2,226,240)
Net cash provided by (used) by operating activities	3,294,380	2,732,927	5,408,390	2,348,571	(982,642)	400,652	2,685,313
<b>Cash flows from noncapital financing activities</b>							
Transfers to other funds	-	-	-	(63,744)	(2,002)	-	-
Increases (decreases) in due to other funds	-	-	(1,491,483)	1,491,483	(400,000)	400,000	-
Net cash provided (used) by noncapital financing activities	-	-	(1,491,483)	1,427,739	(402,002)	400,000	-
<b>Cash flows from capital and related financing activities</b>							
Contributed capital	2,480,066	4,862,841	15,728,130	7,761,030	7,242,393	3,631,174	958,990
Passenger facility charges	2,292,019	2,029,924	2,095,144	1,579,302	1,539,250	1,670,202	1,753,070
Proceeds from line of credit advances	-	1,419,521	7,643,404	3,856,038	24,683,586	10,649,320	-
Proceeds from sale of revenue bonds	-	-	-	35,000,000	-	-	-
Acquisition of other noncurrent assets	-	-	-	(761,515)	(29,318)	-	-
Acquisition and construction of capital assets	(4,903,638)	(8,768,559)	(23,047,588)	(13,064,083)	(20,324,395)	(28,303,128)	(4,719,216)
Nonoperating accounts payable:							
Beginning of year	(951,223)	(2,413,629)	(3,492,359)	(602,675)	(3,728,270)	(192,961)	-
End of year	148,377	951,223	2,413,629	3,492,359	602,675	3,728,270	-
Principal paid on bond maturities	(872,323)	(847,323)	(159,803)	(169,257)	(169,347)	(169,435)	(178,107)
Principal paid on note payable, line-of-credit	(1,017,330)	(1,500,000)	(2,733,000)	(33,911,539)	(662,349)	(1,575,064)	(1,566,267)
Interest paid on debt	(1,886,603)	(1,824,445)	(1,632,265)	(1,425,702)	517,890	(156,288)	(350,239)
Net cash provided (used) by capital and related financing activities	(4,710,655)	(6,090,447)	(3,184,708)	1,753,958	9,672,115	(10,717,910)	(4,101,769)
<b>Cash flows from investing activities</b>							
Purchase of investments	(1,747,530)	(3,412,684)	(4,355,136)	(10,064,814)	(10,992,213)	(1,140,455)	(13,293,012)
Proceeds from sale and maturity of investments	5,327,434	4,745,013	90,215	12,976,748	7,438,893	7,235,868	13,856,688
Interest income	540,714	429,412	227,651	96,767	6,032	214,381	675,999
Net cash used by investing activities	4,120,618	1,761,741	(4,037,270)	3,008,701	(3,547,288)	6,309,794	1,239,675
Net increase (decrease) in cash and cash equivalents	2,704,343	(1,595,779)	(3,305,071)	8,538,969	4,740,183	(3,607,464)	(176,781)
Cash and cash equivalents, beginning of year	8,418,519	10,014,298	13,319,369	4,780,400	40,217	3,647,681	3,824,462
Cash and cash equivalents, end of year	\$ 11,122,862	\$ 8,418,519	\$ 10,014,298	\$ 13,319,369	\$ 4,780,400	\$ 40,217	\$ 3,647,681
<b>Reconciliation of operating income to net cash provided (used) by operating activities:</b>							
Operating income (loss)	\$ (3,605,150)	\$ (5,614,056)	\$ (2,513,702)	\$ (2,844,669)	\$ (3,790,412)	\$ (3,838,954)	\$ (358,859)
Adjustments to reconcile operating income (loss) to net cash provided by operating activities:							
Depreciation and amortization	7,641,896	7,539,143	6,417,147	5,101,761	4,289,559	3,568,752	3,589,165
Nonoperating revenues	18,325	16,356	277,602	2,289,229	410,158	862,681	64,800
Remaining basis of asset disposals	-	6,155	15,826	128,304	5,787	-	-
Change in operating assets and liabilities:							
Accounts receivable	(259,367)	194,084	(67,969)	172,038	(483,107)	552,029	(686,891)
Inventories	(12,819)	(19,005)	(40,642)	(15,135)	(24,629)	(6,526)	8,747
Due from other governments	(491,100)	522,515	1,361,019	(2,733,905)	(1,186,139)	(942,161)	(16,798)
Accounts payable	123,095	100,965	(27,525)	7,213	14,350	53,976	19,386
Other liabilities and accrued expenses	(122,169)	(9,760)	(6,924)	228,975	(215,491)	99,181	61,861
Self-insurance	1,669	(3,470)	(6,442)	14,760	(2,718)	51,674	3,902
Total adjustments	6,899,530	8,346,983	7,922,092	5,193,240	2,807,770	4,239,606	3,044,172
Net cash provided (used) by operating activities	\$ 3,294,380	\$ 2,732,927	\$ 5,408,390	\$ 2,348,571	\$ (982,642)	\$ 400,652	\$ 2,685,313
<b>Noncash investing, capital, and financing activities:</b>							
Disposal of capital assets	-	193,227	73,971	1,180,842	586,143	-	-
Accumulated depreciation on capital asset dispositions	-	187,072	58,147	1,052,538	580,356	-	-



**PORTLAND INTERNATIONAL JETPORT**  
**Revenue Rates**  
**Last Seven Fiscal Years**

	Fiscal Year						
	2007	2006	2005	2004	2003	2002	2001
Landing fee (per 1,000 lbs MGLW)	\$2.08	\$1.95	\$1.98	\$1.89	\$1.63	\$1.95	\$1.42
Landing fee surcharge (per 1,000 lbs MGLW) (for non-signatory carriers only)	\$0.52	\$0.487	\$0.495	\$0.472	\$0.407	\$0.487	\$0.355
Apron fees (per sq. foot)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Annual terminal rental rates (per sq. foot)							
- Exclusive use	\$28.83	\$26.18	\$32.86	\$35.53	\$34.58	\$27.68	\$25.97
- Common use	\$38.74	\$35.61	\$42.89	\$46.32	\$44.93	\$36.77	\$34.28
- Public / concessions use	\$38.74	\$35.30	\$42.86	\$43.85	\$44.93	\$36.77	\$35.26
Terminal renovations surcharge (per enplanement)							
- PFC (Passenger Facility Charge)	\$3.00	\$3.00	\$3.00	\$3.00	\$3.00	\$3.00	\$3.00
Annual loading bridge rental (per bridge)	n/a	n/a	n/a	n/a	n/a	n/a	n/a

**PORTLAND INTERNATIONAL JETPORT**  
**Ratios of Outstanding Debt, Debt Service, and Debt Limits**  
**Last Seven Fiscal Years**

	Fiscal Year						
	2007	2006	2005	2004	2003	2002	2001
<b>Outstanding Debt per Enplaned Passenger</b>							
Outstanding debt by type:							
Revenue bonds	\$ 33,595,000	\$ 34,310,000	\$ 35,000,000	\$ 35,000,000	\$ -	\$ -	\$ -
General obligation bonds	549,716	707,039	839,362	1,024,165	1,193,422	1,362,769	1,532,204
<b>Total outstanding debt</b>	<b>\$ 34,144,716</b>	<b>\$ 35,017,039</b>	<b>\$ 35,839,362</b>	<b>\$ 36,024,165</b>	<b>\$ 1,193,422</b>	<b>\$ 1,362,769</b>	<b>\$ 1,532,204</b>
Outstanding debt per enplaned passenger	\$ 43.71	\$ 51.54	\$ 48.14	\$ 56.40	\$ 1.91	\$ 2.23	\$ 2.26
<b>Debt Service</b>							
Principal	\$ 872,323	\$ 822,323	\$ 184,803	\$ 169,257	\$ 169,347	\$ 169,435	\$ 178,107
Interest	1,553,212	1,589,636	1,627,871	1,599,593	83,823	94,761	105,712
<b>Total debt service</b>	<b>\$ 2,425,535</b>	<b>\$ 2,411,959</b>	<b>\$ 1,812,674</b>	<b>\$ 1,768,850</b>	<b>\$ 253,170</b>	<b>\$ 264,196</b>	<b>\$ 283,819</b>
Ratio of debt service to total expenses	12.61%	12.53%	10.54%	11.35%	1.92%	2.19%	2.60%
Net debt service per enplaned passenger	\$ 3.10	\$ 3.55	\$ 2.43	\$ 2.77	\$ 0.40	\$ 0.43	\$ 0.42
<b>Debt Limit Information (in thousands)</b>							
<b>Assessed value per State (in thousands)</b>	<b>\$ 7,653,400</b>	<b>\$ 7,039,000</b>	<b>\$ 6,289,900</b>	<b>\$ 5,501,100</b>	<b>\$ 4,944,650</b>	<b>\$ 4,305,150</b>	<b>\$ 3,873,900</b>
Debt limit - 3% of assessed value (in thousands)	\$ 229,602	\$ 211,170	\$ 188,697	\$ 165,033	\$ 148,340	\$ 129,155	\$ 116,217
Debt applicable to the limit (in thousands)	550	707	839	1,024	1,193	1,363	1,532
Debt margin (in thousands)	\$ 229,052	\$ 210,463	\$ 187,858	\$ 164,009	\$ 147,146	\$ 127,792	\$ 114,685
Debt margin as a percentage of debt limit	99.76%	99.67%	99.56%	99.38%	99.20%	98.94%	98.68%
Debt limit per enplaned passenger	\$ 293.92	\$ 310.79	\$ 253.45	\$ 258.40	\$ 236.80	\$ 211.73	\$ 171.54

Note:  
 See Schedule 2 for enplanement data.

**PORTLAND INTERNATIONAL JETPORT**  
**Pledged Revenue Coverage**  
**Last Four Fiscal Years**

	Fiscal Year - Budget Basis			
	2007	2006	2005	2004
<b>Net Revenues</b>				
Total Revenues	\$ 14,311,388	\$ 12,173,354	\$ 13,260,537	\$ 11,306,382
Maintenance and operating expenses (1)	9,963,611	9,027,239	8,836,384	8,269,138
Net revenues	4,347,777	3,146,115	4,424,153	3,037,244
Less: Debt service	2,455,535	2,453,325	2,480,441	989,160
Capital outlay	584,133	237,492	372,767	383,196
Net remaining revenues	\$ 1,308,109	\$ 455,298	\$ 1,570,945	\$ 1,664,888
<b>Debt Service - Revenue Bond</b>				
Principal	745,000	715,000	690,000	-
Interest	1,510,311	1,538,625	1,565,949	1,526,800
<b>Total Debt Service</b>	<b>\$ 2,255,311</b>	<b>\$ 2,253,625</b>	<b>\$ 2,255,949</b>	<b>\$ 1,526,800</b>
<b>Debt Service Coverage Ratio Calculation</b>				
Net revenues	\$ 4,347,777	\$ 3,146,115	\$ 4,424,153	\$ 3,037,244
Debt service	\$ 2,255,311	\$ 2,253,625	\$ 2,255,949	\$ 1,526,800
Debt service coverage ratio	1.93	1.40	1.96	1.99

## Notes:

- (1) Excludes debt service expenditures and current years' budget basis encumbrances.  
Includes current year's payments of prior years' encumbrances.

**PORTLAND INTERNATIONAL JETPORT**  
**Population in the Air Trade Area**  
**As of July 1st, 2001 - 2006**

	2001	2002	2003	2004	2005	2006	Percentage Change	
							2004 - 2005	2005 - 2006
<b><u>PRIMARY TRADE AREA</u></b>								
<b>State of Maine</b>								
Androscoggin County	104,263	105,186	106,050	107,125	108,039	107,552	0.85%	-0.45%
Cumberland County	267,905	269,772	272,104	273,622	274,950	274,598	0.49%	-0.13%
Kennebec County	118,015	118,670	119,571	120,150	120,986	121,068	0.70%	0.07%
Knox County	39,979	40,505	40,779	41,050	41,219	41,096	0.41%	-0.30%
Lincoln County	34,136	34,466	34,803	35,124	35,240	35,234	0.33%	-0.02%
Oxford County	55,239	55,819	56,015	56,423	56,628	57,118	0.36%	0.87%
Sagadahoc County	35,632	35,977	36,961	36,901	36,962	36,837	0.17%	-0.34%
	655,169	660,395	666,283	670,395	674,024	673,503	0.54%	-0.08%
<b><u>SECONDARY TRADE AREA</u></b>								
<b>State of Maine</b>								
Aroostook County	73,117	73,125	73,176	73,214	73,240	73,008	0.04%	-0.32%
Franklin County	29,601	29,861	29,788	29,856	29,704	30,017	-0.51%	1.05%
Hancock County	52,001	52,223	52,936	53,436	53,660	53,797	0.42%	0.26%
Penobscot County	145,611	146,236	147,236	146,698	147,068	147,180	0.25%	0.08%
Piscataquis County	17,189	17,252	17,418	17,529	17,674	17,585	0.83%	-0.50%
Somerset County	50,937	51,024	51,339	51,470	51,667	52,249	0.38%	1.13%
Waldo County	37,097	37,709	38,164	38,378	38,705	38,715	0.85%	0.03%
Washington County	33,535	33,412	33,505	33,496	33,448	33,288	-0.14%	-0.48%
York County	192,093	195,741	198,400	200,513	202,315	202,232	0.90%	-0.04%
	631,181	636,583	641,962	644,590	647,481	648,071	0.45%	0.09%
<b>TOTAL PRIMARY AND SECONDARY TRADE AREA POPULATION</b>								
	1,286,350	1,296,978	1,308,245	1,314,985	1,321,505	1,321,574	0.50%	0.01%
<b>State of Maine</b>								
	1,286,350	1,296,978	1,308,245	1,314,985	1,321,505	1,321,574	0.50%	0.01%
<b>United States</b>								
	25,226,284	288,125,973	290,796,023	293,638,158	296,507,061	299,398,484	0.98%	0.98%

Source: U.S. Department of Commerce, Bureau of the Census  
<http://www.census.gov/popest/estimates.php>

**PORTLAND INTERNATIONAL JETPORT**  
**Principal Employers in the Primary Trade Area**  
**As of December, 2006**

Employer	County	Amount (1)	Percentage of Total Employment	Product or Service
Maine, State of	Kennebec, etc.	10,000 +	n/a	State Government
Unum Provident Corp.	Cumberland	10,000 +	n/a	Insurance
Maine Medical Center	Cumberland	5,000 - 9,999	n/a	Hospital
Anthem Blue Cross Blue Shield	Cumberland	1,000 - 4,999	n/a	Insurance
Bath Iron Works	Sagadahoc	1,000 - 4,999	n/a	Ship Building & Repair
Central Maine Medical Center	Androscoggin	1,000 - 4,999	n/a	Hospital
Children's Miracle Network	Cumberland	1,000 - 4,999	n/a	Charitable Institution
Faithworks	Androscoggin	1,000 - 4,999	n/a	Packaging Service
Hannaford	Cumberland	1,000 - 4,999	n/a	Retail Food & Drugs
Idexx Distribution, Inc.	Cumberland	1,000 - 4,999	n/a	Wholesale Veterinary Supplies
L.L. Bean, Inc.	Cumberland	1,000 - 4,999	n/a	Retail Camping & Sporting Goods
Maine General Medical Center	Kennebec	1,000 - 4,999	n/a	Hospital
Mercy Hospital	Cumberland	1,000 - 4,999	n/a	Hospital
New Page Corp.	Oxford	1,000 - 4,999	n/a	Paper Manufacturers
Portland, City of	Cumberland	1,000 - 4,999	n/a	Municipal Government
Pratt & Whitney Aircraft Club	York	1,000 - 4,999	n/a	Aircraft Engine & Engine Parts Manufacturer
S & D Coffee, Inc.	Cumberland	1,000 - 4,999	n/a	Wholesale Coffee & Tea
Southern Maine Medical Center	York	1,000 - 4,999	n/a	Hospital
St. Mary's Regional Medical Ctr.	Androscoggin	1,000 - 4,999	n/a	Hospital
Sunday River Ski Resort	Oxford	1,000 - 4,999	n/a	Skiing Centers & Resorts
Sweetser	Cumberland	1,000 - 4,999	n/a	Individual & Family Social Services
T.D. Banknorth	Cumberland	1,000 - 4,999	n/a	Commercial Banking
U.S. Post Office	Cumberland	1,000 - 4,999	n/a	Post Office
Barber Foods	Cumberland	500 - 999	n/a	Food Service
Blethen Maine Newspapers	Cumberland	500 - 999	n/a	Newspaper Publishers
Bowdoin College	Cumberland	500 - 999	n/a	College
Colby College	Kennebec	500 - 999	n/a	College
Dingley Press	Androscoggin	500 - 999	n/a	Printers
ECS	Androscoggin	500 - 999	n/a	Telemarketing Services
Fairchild Semiconductor	Cumberland	500 - 999	n/a	Semiconductor Manufacturers
Family Medicine Institute	Kennebec	500 - 999	n/a	Physicians & Surgeons
Fryeburg Fair Assoc.	Oxford	500 - 999	n/a	Exposition Trade Shows & Fairs
Goodall Hospital	York	500 - 999	n/a	Hospital
Goodwill Industries	Cumberland	500 - 999	n/a	Individual & Family Social Services
Huhnamaki Packaging	Kennebec	500 - 999	n/a	Paper Manufacturers
Interstate Brands Corp.	York	500 - 999	n/a	Bakers - Wholesale
Lepage Bakeries Inc.	Androscoggin	500 - 999	n/a	Bakers - Wholesale

(1) Note: Exact numbers not available. Employment statistic numbers given in group figures.

Source: Maine Department of Labor, Labor Market Analysis - State of Maine website  
State of Maine employee number taken from State of Maine, Bureau of the Budget website.

**PORTLAND INTERNATIONAL JETPORT**  
**Registered Students at Colleges and Universities**  
**In the Primary Trade Area**  
**As of December 2006**

Name	County	Registered Students	Status
Andover College	Cumberland	900	Private
Bates College	Androscoggin	1,684	Private
Bowdoin College	Cumberland	1,661	Private
Central Maine Community College	Androscoggin	890	Public
Central Maine Medical Center School of Nursing	Androscoggin	22	Private
Colby College	Kennebec	1,871	Private
Maine College of Art	Cumberland	460	Private
Southern Maine Community College	Cumberland, Sagadahoc	2,297	Public
St. Joseph's College	Cumberland	925	Private
Thomas College	Kennebec	598	Private
University of Maine Augusta	Kennebec	1,544	Public
University of New England	Cumberland, York	1,477	Public
University of Southern Maine	Cumberland	5,987	Public
York County Community College	Wells	990	Public

Source: Infoplease/Maine Colleges & Universities  
<http://www.infoplease.com/edu/colleges/ME.htm>

**PORTLAND INTERNATIONAL JETPORT**  
**Jetport Employees**  
**Last Seven Fiscal Years**

	Full-time-Equivalent Employees as of Fiscal Year-End						
	<u>2007</u>	<u>2006</u>	<u>2005</u>	<u>2004</u>	<u>2003</u>	<u>2002</u>	<u>2001</u>
Administration	11	12	12	13	13	37	34
Airfield	17	17	17	17	17	0	0
Security / Comm. Center	8	6	6	0	0	0	0
Terminal	9	9	9	9	8	0	0
<b>Total Employees</b>	<b>45</b>	<b>44</b>	<b>44</b>	<b>39</b>	<b>38</b>	<b>37</b>	<b>34</b>

**NOTES:**

1. Control Tower not staffed by Jetport
2. Loading bridges not staffed by Jetport
3. Janitorial services are contracted out to a private operator.
4. Parking management services are contracted out to a private operator.
5. Police Officers and ARFF employees are provided by City of Portland's Police and Fire Departments, and costs are reimbursed by the Jetport
6. Vehicles and equipment are the responsibility of Airfield employees; some work is contracted out to a private operator.

PORTLAND INTERNATIONAL JETPORT  
Enplaned Passengers  
Last Ten Fiscal Years

Airline	Fiscal Year									
	2007	2006	2005	2004	2003	2002	2001	2000	1999	1998
Air Nova	0	0	0	0	0	0	2,026	1,544	33	0
AirTran	6,453	0	0	0	0	0	0	0	0	0
American Eagle	0	0	26,005	40,951	58,465	66,430	67,487	38,551	0	0
Business Express	0	0	0	0	0	0	0	59,956	97,751	107,886
Continental Airlines	0	0	0	3,598	992	0	0	0	13,329	30,007
Commutair	0	1,182	7,349	9,341	8,378	6,543	14,282	22,547	35,342	41,825
Express Jet	65,101	58,385	52,701	48,800	51,340	54,381	59,894	51,371	58,847	52,672
Delta	5,031	29,550	150,515	147,834	146,516	128,055	164,147	167,848	160,517	110,415
Delta Coast Airlines	0	0	0	10,643	21,518	28,660	3,239	0	0	0
Atlantic Southeast Airlines	56,717	62,608	7,394	0	0	0	0	0	0	0
Chautauqua	28,747	0	0	0	0	0	0	0	0	0
Comair	58,324	76,968	65,100	46,266	27,644	3,858	0	0	0	0
Freedom Air	21,814	0	0	0	0	0	0	0	0	0
DownEast Aviation	0	0	0	0	0	0	0	0	0	0
Independence Air	0	39,917	55,640	1,169	0	0	0	0	0	0
jetBlue	135,836	14,294	0	0	0	0	0	0	0	0
Northwest	0	0	0	0	0	0	0	0	0	399
Northwest	33,602	36,610	60,923	66,887	49,931	43,748	44,180	45,657	4,123	0
Mesa	0	14,631	6,471	0	0	0	0	0	0	0
Pinnacle	19,336	19,627	18,054	0	0	0	0	0	0	0
Pine State	0	0	0	0	0	0	0	0	0	77
TWA	0	0	0	0	0	0	4,811	10,152	1,380	651
U.S. Airways	0	36,448	68,682	70,530	123,925	154,541	177,901	150,943	157,864	162,499
Air Wisconsin	76,042	51,964	0	0	0	0	0	0	0	0
Allegheny	0	0	0	0	0	9,118	21,226	6,388	0	0
Chautauqua	49,174	45,973	19,645	23,341	0	0	0	0	0	0
Colgan	0	0	6,731	22,932	21,344	19,158	8,613	0	0	0
Mesa	27,602	4,962	25,039	21,935	9,209	6,785	2,569	0	0	0
Midway	0	0	0	11,315	1,962	0	0	0	0	0
Piedmont	6,502	2,820	2,050	0	0	0	0	0	0	0
PSA Express	1,539	41,629	45,340	7,657	15,257	5,347	18,292	23,096	23,957	16,430
Republic Airlines	69,763	15,832	0	0	0	0	0	0	0	0
Trans State Airlines	0	5,662	901	7,546	0	0	0	0	0	0
United Airlines	0	0	0	0	0	0	0	0	0	0
Air Wisconsin	0	0	42,537	2,068	0	0	0	0	0	0
Atlantic Coast	0	0	5,922	95,861	89,945	60,151	10,876	0	0	0
Go Jet	87,611	19,407	0	0	0	0	0	0	0	0
Mesa	31,991	88,921	8,013	0	0	22,274	61,340	66,490	83,090	84,418
Skywest Airlines	0	3,084	0	0	0	0	0	0	0	0
Trans State Airlines	0	8,984	49,501	0	0	0	0	0	0	0
United Express	0	0	0	0	0	0	16,597	30,064	30,836	18,134
Subtotal	781,185	679,458	744,513	638,674	626,426	610,008	677,480	674,607	667,146	625,336
Charters & Unscheduled Flights	985	992	1,543	2,006	1,409	2,321	1,576	2,709	2,328	1,428
Total	782,170	680,450	746,056	640,680	627,835	612,329	679,056	677,316	669,474	626,764



**PORTLAND INTERNATIONAL JETPORT**  
**Takeoff and Landing Operations Summary**  
**Last Seven Fiscal Years**

	2007	2006	2005	2004	2003	2002	2001	Average Annual Change
Majors / Nationals	2,056	1,481	3,052	2,799	3,560	4,868	6,452	-10.53%
Regionals / Commuters	13,924	13,861	15,556	14,043	13,206	13,855	13,128	0.80%
Cargo	2,576	2,522	2,213	2,187	2,231	2,125	1,891	4.15%
<b>Total</b>	<b>18,556</b>	<b>17,864</b>	<b>20,821</b>	<b>19,029</b>	<b>18,997</b>	<b>20,848</b>	<b>21,471</b>	<b>-1.89%</b>

Note: General Aviation operations not documented by Jetport.

**PORTLAND INTERNATIONAL JETPORT**  
**Takeoff and Landing Operations by Airline or Cargo Carrier**  
**Last Seven Fiscal Years**

	Fiscal Year						
	2007	2006	2005	2004	2003	2002	2001
<b>Passenger Airlines</b>							
Air Nova	0	0	0	0	0	151	316
AirTran	76	0	0	0	0	0	0
American Eagle	0	1	721	1,526	2,499	3,546	4,121
Continental Airlines	0	0	0	45	15	0	0
Commutair	0	134	903	1,162	1,086	1,223	2,159
Express Jet	1,531	1,518	1,420	1,427	1,443	1,760	1,978
Delta	63	253	1,409	1,455	1,433	1,505	2,058
Atlantic Coast Airlines	0	0	0	379	1,139	2,228	170
Atlantic Southeast Airlines	939	1,121	142	0	0	0	0
Chautauqua	787	0	0	0	0	0	0
Comair	1,368	2,338	2,640	2,085	1,348	160	0
Freedom Air	913	0	0	0	0	0	0
Independence Air	0	785	1,937	41	0	0	0
jetBlue	1,465	37	0	0	0	0	0
Northwest	452	510	404	351	368	775	753
Mesaba	0	270	396	357	25	0	0
Pinnacle	470	491	1,078	807	511	2	0
TWA	0	0	0	0	0	0	120
U.S. Airways	0	681	1,239	948	1,744	2,297	2,461
Air Wisconsin	2,077	1,505	0	0	0	0	0
Allegheny	0	0	0	0	0	666	1,594
Chautauqua	1,492	1,478	571	679	0	0	0
Colgan	0	0	765	1,696	1,597	1,761	939
Mesa	357	122	782	653	314	199	86
Midway	0	0	0	317	61	0	0
Piedmont	294	143	112	0	0	0	0
PSA Express	35	982	1,245	268	795	292	862
Republic Airlines	1,236	275	0	0	0	0	0
Trans State Airlines	0	182	27	240	0	0	0
United Airlines	0	0	0	0	0	291	1,060
Air Wisconsin	0	0	1,027	53	0	0	0
Atlantic Coast Airlines	0	0	352	1,078	0	0	0
Go-Jet	1,668	483	0	0	0	0	0
Mesa	745	1,728	155	0	0	0	0
Skywest Airlines	0	65	0	0	0	0	0
Trans State Airlines	0	241	1,283	0	0	0	0
United Express	0	0	0	1,275	2,388	1,867	894
Charters & Unscheduled Flights	12	17	21	17	354	254	12
<b>Subtotal</b>	<b>15,980</b>	<b>15,360</b>	<b>18,629</b>	<b>16,859</b>	<b>17,120</b>	<b>18,977</b>	<b>19,583</b>
<b>Cargo Carriers</b>							
AIRNOW	334	287	70	328	55	0	0
DHL	0	0	0	0	0	0	0
Airborne Express	258	258	258	257	255	252	254
Federal Express	525	520	513	521	517	509	464
Mountain Air Cargo	0	0	2	0	0	0	0
Reliant	0	0	0	0	0	80	73
Wiggins	1,459	1,439	1,370	1,064	1,050	1,030	1,097
<b>Subtotal</b>	<b>2,576</b>	<b>2,504</b>	<b>2,213</b>	<b>2,170</b>	<b>1,877</b>	<b>1,871</b>	<b>1,888</b>
<b>Total</b>	<b>18,556</b>	<b>17,864</b>	<b>20,842</b>	<b>19,029</b>	<b>18,997</b>	<b>20,848</b>	<b>21,471</b>

**PORTLAND INTERNATIONAL JETPORT**  
**Airline Landed Weights (In thousands of pounds)**  
**Last Ten Fiscal Years**

	Fiscal Year									
	2007	2006	2005	2004	2003	2002	2001	2000	1999	1998
<b>Scheduled Air Carriers</b>										
Air Nova						1,216	2,543	2,504	72	
AirTran	3,952									
American Eagle		44	29,406	62,238	101,860	125,337	73,504	77,039		
ATA Airlines			1,024	1,317	439	1,771				
Business Express								95,162	195,332	189,343
Continental				4,214	1,470				26,211	44,228
Commutair		2,224	14,990	19,289	18,028	20,302	36,142	41,550	69,737	73,354
Express Jet	65,303	64,180	59,026	58,820	59,478	71,841	73,024	59,794	65,448	69,032
Delta	6,489	30,595	179,120	189,150	186,290	195,650	225,958	244,680	345,477	353,449
Atlantic Coast Airlines				12,014	36,106	70,534	5,389			
Atlantic Southeast Airlines	62,913	73,367	5,864							
Chautauqua	32,863									
Comair	69,876	114,986	133,492	97,995	63,356	7,700				
Freedom Air	33,083									
DownEast Aviation										2,922
Independence Air		58,865	95,866	1,927						
jetBlue	94,561	11,234								
Midway				14,899	2,867					
Northwest	45,029	50,893	40,613	34,729	36,337	72,994	73,595	87,306	7,627	
Mesaba		22,950	33,490	25,670	2,125					
Pinnacle	22,090	23,077	50,666	45,337	24,017	94				
Pine State									400	3,180
TWA							15,600	46,930	7,670	
U.S. Airways		56,287	101,140	106,459	200,347	263,975	265,035	229,259	221,732	223,524
Air Wisconsin	99,478	70,735								
Allegheny						22,578	49,122	6,713		
Chautauqua	63,481	63,325	24,296	28,891						
Colgan			22,137	44,770	39,678	41,141	17,349			
Mesa	26,239	6,366	34,608	29,544	13,345	8,458	3,660			
Piedmont	10,042	4,792	3,805							
PSA Express	1,645	49,954	61,164	10,474	23,187	8,517	26,630	29,984	25,342	19,046
Republic	89,278	19,886								
Trans State Airlines		7,744	1,140	9,992						
United						36,926	142,001	140,166	161,505	135,677
Air Wisconsin			48,422	2,491						
Atlantic Coast			6,674	119,377	112,236	87,677	18,883			
Go-Jet	106,059	32,361								
Mesa	43,306	110,648	10,285							
Skywest		4,335								
Trans State Airlines		10,254	24,590							
United Express							23,147	46,022	48,132	32,103
Charters & Unscheduled Flights	1,283	2,085	1,917	824	4,265	3,635	903	3,115	2,525	1,660
<b>Subtotal</b>	<b>876,990</b>	<b>891,187</b>	<b>1,013,746</b>	<b>920,421</b>	<b>925,431</b>	<b>1,040,346</b>	<b>1,052,485</b>	<b>1,110,274</b>	<b>1,177,210</b>	<b>1,147,518</b>
<b>Cargo Carriers</b>										
AIRNOW	4,115	3,365	668	2,890	468					
DHL										
Airborne Express	25,997	25,873	25,729	25,703	25,560	25,128	25,358	25,864	26,015	25,492
Federal Express	102,810	100,193	92,780	83,808	83,513	82,323	78,038	79,620	80,257	81,129
Mountain Air Cargo			17					168		84
Reliant						2,186	1,994			
Wiggins	13,274	12,992	12,505	9,044	8,932	8,765	9,328	10,043	9,473	9,939
<b>Subtotal</b>	<b>146,196</b>	<b>142,423</b>	<b>131,499</b>	<b>121,445</b>	<b>118,473</b>	<b>118,402</b>	<b>114,718</b>	<b>115,695</b>	<b>115,745</b>	<b>116,644</b>
<b>Total</b>	<b>1,023,186</b>	<b>1,033,610</b>	<b>1,145,245</b>	<b>1,041,866</b>	<b>1,043,904</b>	<b>1,158,748</b>	<b>1,167,203</b>	<b>1,225,969</b>	<b>1,292,955</b>	<b>1,264,162</b>

**PORTLAND INTERNATIONAL JETPORT**  
**Primary Origin and Destination Passenger Markets**  
**Calendar Years 2005 & 2006**

2006				2005			
<u>Rank</u>	<u>Market</u>	<u>Trip Length (1)</u>	<u>Total O &amp; D Passengers</u>	<u>Rank</u>	<u>Market</u>	<u>Trip Length (1)</u>	<u>Total O &amp; D Passengers</u>
1	New York	SH	121,580	1	Washington	SH	177,760
2	Washington	SH	101,750	2	New York	SH	121,580
3	Orlando	MH	63,450	3	Orlando	MH	64,800
4	Chicago	MH	53,610	4	Atlanta	MH	60,160
5	Atlanta	MH	48,420	5	Tampa	MH	55,190
6	Tampa	MH	45,410	6	Chicago	MH	43,210
7	Philadelphia	SH	30,110	7	Philadelphia	SH	27,610
8	Fort Myers	MH	27,550	8	Fort Myers	MH	27,130
9	Detroit	MH	26,990	9	Detroit	MH	26,990
10	Charlotte	MH	26,900	10	San Francisco	LH	25,530
11	Fort Lauderdale	MH	26,720	11	Las Vegas	LH	24,240
12	Las Vegas	LH	24,240	12	Los Angeles	LH	23,730
13	West Palm Beach	MH	22,250	13	West Palm Beach	MH	22,250
14	Minneapolis	MH	21,990	14	Minneapolis	MH	21,990
15	Seattle / Tacoma	LH	21,920	15	Seattle / Tacoma	LH	21,920
16	Jacksonville	MH	21,550	16	Jacksonville	MH	21,530
17	Cincinnati	MH	21,360	17	Fort Lauderdale	MH	21,390
18	Raleigh / Durham	MH	19,510	18	Cincinnati	MH	21,360
19	Denver	LH	18,480	19	Raleigh / Durham	MH	19,470
20	Los Angeles	LH	16,870	20	Denver	LH	18,480

## Notes:

(1) SH = Short Haul = 0 to 600 miles    MH = Medium Haul = 601 to 1,800 miles    LH = Long Haul = over 1,800 miles

**PORTLAND INTERNATIONAL JETPORT**  
**Capital Asset Information**  
**As of June 30, 2007**

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<b>Location:</b>	2 miles west of downtown Portland, Maine		
<b>Area:</b>	840 acres		
<b>Elevation</b>	76 ft.		
<b>Airport Code:</b>	PWM		
<b>Runways:</b>	11/29	7,200 ft. x 150 ft.	CAT III ILS / GPS / LAHSO
	18/36	5,001 ft. x 150 ft.	GPS / LAHSO
<b>Terminal:</b>	Airlines	73,149.60	sq. ft.
	Tenants	11,209.10	sq. ft.
	Public / Common	57,938.80	sq. ft.
	Mechanical	2,867.71	sq. ft.
	Total	145,165.21	sq. ft.
	Number of passenger gates:		12
	Number of loading bridges		9
	Number of Concessionaires in Terminal		2
	- HMS Host (Food & Beverage services)		
	- Paradies (Newsstands / Gift Shops)		
	Number of Rental Car agencies on Airport		4
	- Avis		
	- Budget		
	- Hertz		
	- National / Alamo		
<b>Other Buildings:</b>	Maintenance Building	34,046	sq. ft.
	Lighting Vault	3,026	sq. ft.
	Salt & Sand Shed	5,625	sq. ft.
<b>Apron:</b>	Commercial Airlines	175,906	sq. ft.
	Cargo Airlines	81,000	sq. ft.
	FBO	541,500	sq. ft.
<b>Parking:</b>	Spaces Assigned:		
	Short Term		140
	Long Term		2,074
	Discount Lot		451
	Employee		275
	Car Rental Ready Lot		238
	Total		3,178
<b>Cargo:</b>	N/A - all buildings are owned by 3rd party developers, who pay ground leases only.		
<b>Tower:</b>	ASR-9 5:45 am - 12:00 am, 7 days/week		
<b>International:</b>	Customs / Immigration services available upon request		
<b>Full-Service FBOs:</b>	Northeast Airmotive		