

**PORTLAND INTERNATIONAL JETPORT
(An Enterprise Fund of the City of Portland, Maine)**

Financial Statements

For the years ended June 30, 2014 and 2013



PORTLAND INTERNATIONAL JETPORT
(An Enterprise Fund of the City of Portland, Maine)
Financial Statements
For the years ended June 30, 2014 and 2013

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Independent Auditor's Report

City Council
City of Portland, Maine

Report on the Financial Statements

We have audited the accompanying financial statements of the Portland International Jetport, an enterprise fund of the City of Portland, Maine, as of and for the years ended June 30, 2014 and 2013 and the related notes to the financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free of material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to an express opinions on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America, and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Portland International Jetport's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the Portland International Jetport as of June 30, 2014 and 2013 and respective changes in financial position and cash flows thereof for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Emphasis of Matter

As described in the notes, the financial statements of the Portland International Jetport are intended to present the financial position, the changes in financial position, and cash flows of only that portion of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of the City of Portland, Maine that is attributable to the transactions of the Jetport. They do not purport to, and do not present fairly the financial position of the City of Portland, Maine as of June 30, 2014 and 2013, the changes in its financial position, or where applicable, its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America. Our opinion is not modified with respect to this matter.

Other Matters

Other Information

Our audit was conducted for the purpose of forming opinions on the Jetport's financial statements. The schedules (schedules 1-17) are presented for purposes of additional analysis and are not a required part of the financial statements.

The schedules have not been subjected to the auditing procedures applied in the audit of the financial statements, and accordingly, we do not express an opinion or provide any assurance on them.



December 16, 2014
South Portland, Maine

PORTLAND INTERNATIONAL JETPORT
(An Enterprise Fund of the City of Portland, Maine)
Statements of Net Position
June 30, 2014 and 2013

| | 2014 | 2013 |
|--------------------------------------|-----------------------|-----------------------|
| ASSETS | | |
| Current assets: | | |
| Cash and cash equivalents | \$ 12,662,845 | \$ 10,863,713 |
| Accounts receivable | 3,135,513 | 3,241,940 |
| Allowance for uncollectible accounts | (177,000) | (177,000) |
| Due from other governments | 6,092,910 | 6,617,780 |
| Inventories | 223,870 | 282,236 |
| Prepaid expenses | 1,579,823 | 1,664,859 |
| Total current assets | \$ 23,517,961 | \$ 22,493,528 |
| Noncurrent assets: | | |
| Restricted cash and cash equivalents | \$ 14,528,929 | \$ 14,361,001 |
| Capital assets: | | |
| Land | 13,313,235 | 13,313,235 |
| Buildings and improvements | 175,853,490 | 174,871,132 |
| Improvements other than buildings | 124,071,868 | 109,828,896 |
| Machinery and equipment | 18,155,067 | 16,573,346 |
| Construction in progress | 1,239,195 | 15,110,424 |
| Less accumulated depreciation | (135,640,872) | (125,079,892) |
| Net capital assets | \$ 196,991,983 | \$ 204,617,141 |
| Total noncurrent assets | \$ 211,520,912 | \$ 218,978,142 |
| Total assets | \$ 235,038,873 | \$ 241,471,670 |
| LIABILITIES | | |
| Current liabilities: | | |
| Accounts payable | \$ 1,444,549 | \$ 570,945 |
| Accrued liabilities | 3,535,498 | 4,078,719 |
| Compensated absences | 245,768 | 230,951 |
| Claims and judgments | 62,372 | 69,431 |
| Total current liabilities | \$ 5,288,187 | \$ 4,950,046 |
| Noncurrent liabilities: | | |
| Due within one year | \$ 1,904,978 | \$ 2,170,133 |
| Due in more than one year | 122,495,054 | 124,400,032 |
| Total noncurrent liabilities | \$ 124,400,032 | \$ 126,570,165 |
| Total liabilities | \$ 129,688,219 | \$ 131,520,211 |
| NET POSITION | | |
| Net investment in capital assets | \$ 73,078,592 | \$ 82,538,428 |
| Restricted for: | | |
| Operating maintenance | 3,671,397 | 3,658,785 |
| Debt service | 14,528,929 | 14,361,001 |
| Unrestricted | 14,071,736 | 9,393,245 |
| Total net position | \$ 105,350,654 | \$ 109,951,459 |

See accompanying notes to financial statements.

PORTLAND INTERNATIONAL JETPORT
(An Enterprise Fund of the City of Portland, Maine)
Statements of Revenues, Expenses and Changes in Net Position
For the years ended June 30, 2014 and 2013

| | 2014 | 2013 |
|--|-----------------------|-----------------------|
| Operating revenues: | | |
| Charges for services | \$ 19,468,378 | \$ 19,064,429 |
| Total operating revenues | \$ 19,468,378 | \$ 19,064,429 |
| Operating expenses: | | |
| Personal services | \$ 3,966,148 | \$ 3,854,494 |
| Contractual services | 5,836,992 | 6,300,692 |
| Supplies and materials | 748,935 | 746,064 |
| Rentals | 11,807 | 12,037 |
| Utilities | 1,411,237 | 1,257,122 |
| Maintenance | 1,109,862 | 909,037 |
| Depreciation and amortization | 10,715,429 | 10,893,228 |
| Insurance | 124,455 | 124,531 |
| Total operating expenses | \$ 23,924,865 | \$ 24,097,205 |
| Operating income (loss) | \$ (4,456,487) | \$ (5,032,776) |
| Nonoperating revenues (expenses): | | |
| Passenger facility charges | \$ 3,424,890 | \$ 3,423,073 |
| Interest and other revenue | 66,764 | 140,981 |
| Interest and other expenses | (5,736,322) | (6,423,647) |
| Total nonoperating revenues (expenses) | \$ (2,244,668) | \$ (2,859,593) |
| Income (loss) before contributions | \$ (6,701,155) | \$ (7,892,369) |
| Capital contributions | 2,100,350 | 6,861,123 |
| Change in net position | \$ (4,600,805) | \$ (1,031,246) |
| Net position, beginning of year | \$ 109,951,459 | \$ 110,982,705 |
| Net position, end of year | \$ 105,350,654 | \$ 109,951,459 |

See accompanying notes to financial statements.

PORTLAND INTERNATIONAL JETPORT
(An Enterprise Fund of the City of Portland, Maine)
Statements of Cash Flows
For the years ended June 30, 2014 and 2013

| | <u>2014</u> | <u>2013</u> |
|--|-----------------------------|-----------------------------|
| Cash flows from operating activities: | | |
| Receipts from customers and users | \$ 19,494,240 | \$ 19,045,317 |
| Payments to suppliers | (8,233,341) | (10,063,783) |
| Payments to employees | <u>(3,936,395)</u> | <u>(3,873,483)</u> |
| Net cash provided by operating activities | <u>\$ 7,324,504</u> | <u>\$ 5,108,051</u> |
| Cash flows from capital and related financing activities: | | |
| Contributed capital | \$ 2,625,220 | \$ 16,506,617 |
| Passenger facility charges | 3,505,456 | 3,423,073 |
| Acquisition and construction of capital assets | (3,919,096) | (7,941,008) |
| Cash used in bond refinancing | - | (100,997) |
| Principal paid on bond maturities | (1,865,000) | (3,430,000) |
| Interest payments on long-term debt | <u>(5,770,788)</u> | <u>(4,191,994)</u> |
| Net cash provided (used) by capital and related financing activities | <u>\$ (5,424,208)</u> | <u>\$ 4,265,691</u> |
| Cash flows from investing activities: | | |
| Interest income | <u>\$ 66,764</u> | <u>\$ 24,134</u> |
| Net cash provided by investing activities | <u>\$ 66,764</u> | <u>\$ 24,134</u> |
| Net increase (decrease) in cash and cash equivalents | \$ 1,967,060 | \$ 9,397,876 |
| Cash and cash equivalents, beginning of year | <u>25,224,714</u> | <u>15,826,838</u> |
| Cash and equivalents, at end of year (including \$14,528,929 and \$14,361,001, respectively, reported in restricted accounts) | <u>\$ 27,191,774</u> | <u>\$ 25,224,714</u> |
| Reconciliation of operating income (loss) to net cash provided by operating activities: | | |
| Operating income (loss) | \$ (4,456,487) | \$ (5,032,776) |
| Adjustments to reconcile operating income (loss) to net cash provided by operating activities: | | |
| Depreciation and amortization | 10,715,429 | 10,893,228 |
| Change in operating assets and liabilities: | | |
| (Increase) decrease in accounts receivable | 25,862 | (19,112) |
| (Increase) decrease in prepaid expenses | 85,036 | (22,500) |
| (Increase) decrease in inventories | 58,366 | (26,822) |
| (Decrease) increase in accounts payable | 873,604 | (687,219) |
| (Decrease) increase in accrued liabilities and expenses | 29,753 | (18,989) |
| (Decrease) increase in claims and judgments | <u>(7,059)</u> | <u>22,241</u> |
| Total adjustments | <u>\$ 11,780,991</u> | <u>\$ 10,140,827</u> |
| Net cash provided by operating activities | <u>\$ 7,324,504</u> | <u>\$ 5,108,051</u> |
| Noncash investing, capital, and financing activities: | | |
| Disposal of capital assets | \$ 154,449 | \$ 321,724 |
| Accumulated depreciation on capital assets dispositions | 154,449 | 321,724 |
| Premium on refunding of revenue bonds | - | 3,105,166 |
| Refunding debt issued | - | 26,265,000 |
| Outstanding debt refunded | - | 27,725,000 |

See accompanying notes to financial statements.

PORTLAND INTERNATIONAL JETPORT
(An Enterprise Fund of the City of Portland, Maine)
Notes to Financial Statements
June 30, 2014 and 2013

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Reporting Entity - The Portland International Jetport (Jetport) is a quasi-municipal corporation purchased by the City of Portland in 1936. Like many community airports, the Portland International Jetport had its beginnings as a flying fan's private field. The Jetport currently serves over 1.6 million passengers a year, served by five major airlines. These include: Southwest, Delta, JetBlue, United, and US Airways. The Jetport primarily serves southern Maine and its revenue is produced mainly through contracts and leases.

The Jetport operates as a department of the City of Portland, Maine, the financial statements of which have been issued in a separate report dated December 16, 2014 for the year ended June 30, 2014.

These financial statements present only the Jetport's operations and are not intended to present fairly the financial position and results of operations of the City of Portland, Maine in conformity with accounting principles generally accepted in the United States of America. Certain disclosures relevant to both the City of Portland, Maine and the Jetport are omitted herein and have been disclosed in the City's basic financial statements. Additionally, all long-term debt is reflected in the City of Portland, Maine's basic financial statements. This would include debt entered into by the City for the benefit of the Jetport.

Measurement focus and basis of accounting - The accounting and financial reporting treatment is determined by the applicable measurement focus and basis of accounting. Measurement focus indicates the type of resources being measured. The basis of accounting indicates the timing of transactions or events for recognition in the financial statements. The Portland International Jetport's financial statements are reported using the *economic resources measurement focus* and the *accrual basis of accounting*. Revenues are recorded when earned and expenses are recorded when a liability is incurred regardless of the timing of related cash flows. Grants and similar items are recognized as revenue as soon as all eligibility requirements imposed by the provider have been met.

The Jetport distinguishes operating revenues and expenses from non-operating items. Operating revenues and expenses generally result from providing services in connection ongoing operations. The principal operating revenues of the Jetport are charges to customers (airline carriers). Operating expenses include the cost of personnel, contractual services, administrative expenses, and depreciation on capital assets. All revenues and expenses not meeting this definition are reported as non-operating revenues and expenses.

When both restricted and unrestricted resources are available for use, it is the Jetport's policy to use restricted resources first, then unrestricted resources as they are needed, except in instances in which restricted amounts must be maintained to comply with existing bond covenants.

PORTLAND INTERNATIONAL JETPORT
Notes to Financial Statements

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, CONTINUED

Cash and Cash Equivalents – the Jetport’s cash balance consists of \$12,662,845 and \$10,863,713 at June 30, 2014 and 2013, respectively, which is the Jetports share of the City’s pooled cash. This is in addition to \$14,528,929 and \$14,361,001 in funds reported in restricted accounts at June 30, 2014 and June 30, 2013. Classification as to credit risk, interest rate and custodial Risk is included in the City’s basic financial statements.

Accounts Receivable - The Jetport provides credit to customers at the Jetport, such as airlines and vendors on-site. The Jetport uses the allowance method to account for uncollectible accounts receivable. The allowance for doubtful accounts is based on prior years' experience and management's analysis of possible bad debts. The Jetport accrues revenue for estimated services provided, but not yet billed as of the balance sheet dates.

Capital Assets - Capital assets, which include property, plant, equipment, and infrastructure assets, are defined by the Jetport as assets with an initial, individual cost of more than \$10,000 and an estimated useful life in excess of two years. Such assets are recorded at historical cost or estimated historical cost if purchased or constructed. Donated capital assets are recorded at estimated fair market value at the date of donation.

The cost of normal repairs and maintenance that do not add to the value of the asset or materially extend assets lives are not capitalized.

Major outlays for capital assets and improvements are capitalized as projects are constructed. Interest incurred during the construction phase of capital assets is included as part of the capitalized value of the assets constructed. The total interest expense incurred by the Jetport during the year ended June 30, 2014 and 2013 was \$5,634,539 and \$6,423,647, respectively, of which none was capitalized.

Property, plant, and equipment are depreciated using the straight-line method over the assets’ useful lives, ranging from 3 to 50 years.

Compensated Absences - Employees earn vacation and sick leave as they provide services. Pursuant to collective bargaining agreements, employees may accumulate (subject to certain limitations) unused sick leave, and upon retirement, termination or death, may be compensated for amounts up to 180 days at current rates of pay.

Vacation time is earned based on anniversary date and length of service in amounts ranging between two and four weeks per year. City employees are allowed to carry over vacation time earned up to a maximum of 240 hours for employees hired prior to 1979 and 160 hours for all other employees. Employees are paid for allowable accruals upon termination of employment.

Accumulated leave is recorded as an expense and liability as the benefits accrue to employees. Liabilities for compensated absences are recorded as other liabilities and accrued expenses.

PORTLAND INTERNATIONAL JETPORT
Notes to Financial Statements

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, CONTINUED

Long-term Obligations - Long-term debt and other long-term obligations are reported as liabilities in the statement of net position. Bond premiums are deferred and amortized over the life of the bond using the straight-line method.

Use of Estimates - Preparation of the Jetport's financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from these estimates.

Income Taxes - The Jetport, as a fund of the City of Portland, qualifies as a tax exempt organization under the provisions of the Internal Revenue Code and, accordingly, its income is not subject to any state or federal income taxes.

PORTLAND INTERNATIONAL JETPORT
Notes to Financial Statements

CAPITAL ASSETS

Summaries of changes in capital assets for the years ended June 30, 2014 and 2013 follow:

| | Balance June 30, 2013 | Increases | Decreases | Balance June 30, 2014 |
|---|-----------------------------|-----------------------------|-----------------------------|-----------------------------|
| | <u> </u> | <u> </u> | <u> </u> | <u> </u> |
| Capital assets, not being depreciated: | | | | |
| Land | \$ 13,313,235 | \$ - | \$ - | \$ 13,313,235 |
| Construction in progress | 15,110,424 | 1,239,195 | (15,110,424) | 1,239,195 |
| Total capital assets, not being depreciated | <u>\$ 28,423,659</u> | <u>\$ 1,239,195</u> | <u>\$ (15,110,424)</u> | <u>\$ 14,552,430</u> |
| Capital assets, being depreciated: | | | | |
| Buildings | \$ 174,871,132 | \$ 982,358 | \$ - | \$ 175,853,490 |
| Improvements other than buildings | 109,828,896 | 14,242,972 | - | 124,071,868 |
| Machinery and equipment | 16,573,346 | 1,736,170 | (154,449) | 18,155,067 |
| Total capital assets, being depreciated | <u>\$ 301,273,374</u> | <u>\$ 16,961,500</u> | <u>\$ (154,449)</u> | <u>\$ 318,080,425</u> |
| Less accumulated depreciation for: | | | | |
| Buildings | \$ (42,593,220) | \$ (4,933,159) | \$ - | \$ (47,526,379) |
| Improvements other than buildings | (73,898,242) | (4,852,736) | - | (78,750,978) |
| Machinery and equipment | (8,588,430) | (929,534) | 154,449 | (9,363,515) |
| Total accumulated depreciation | <u>\$ (125,079,892)</u> | <u>\$ (10,715,429)</u> | <u>\$ 154,449</u> | <u>\$ (135,640,872)</u> |
| Total capital assets being depreciated, net | <u>176,193,482</u> | <u>6,246,071</u> | <u>-</u> | <u>182,439,553</u> |
| Capital assets, net | <u>\$ 204,617,141</u> | <u>\$ 7,485,266</u> | <u>\$ (15,110,424)</u> | <u>\$ 196,991,983</u> |

PORTLAND INTERNATIONAL JETPORT
Notes to Financial Statements

CAPITAL ASSETS, CONTINUED

| | Balance June 30, 2012 | Increases | Decreases | Balance June 30, 2013 |
|---|-----------------------------|------------------------|-----------------------|-----------------------------|
| Capital assets, not being depreciated: | | | | |
| Land | \$ 13,303,251 | \$ 9,984 | \$ - | \$ 13,313,235 |
| Construction in progress | 11,388,864 | 9,103,655 | (5,382,095) | 15,110,424 |
| Total capital assets, not being depreciated | <u>\$ 24,692,115</u> | <u>\$ 9,113,639</u> | <u>\$ (5,382,095)</u> | <u>\$ 28,423,659</u> |
| Capital assets, being depreciated: | | | | |
| Buildings | \$ 174,726,395 | \$ 144,737 | \$ - | \$ 174,871,132 |
| Improvements other than buildings | 105,197,362 | 4,631,534 | - | 109,828,896 |
| Machinery and equipment | 16,743,613 | 151,456 | (321,723) | 16,573,346 |
| Total capital assets, being depreciated | <u>\$ 296,667,370</u> | <u>\$ 4,927,727</u> | <u>\$ (321,723)</u> | <u>\$ 301,273,374</u> |
| Less accumulated depreciation for: | | | | |
| Buildings | \$ (37,592,112) | \$ (5,001,108) | \$ - | \$ (42,593,220) |
| Improvements other than buildings | (68,924,100) | (4,974,142) | - | (73,898,242) |
| Machinery and equipment | (8,054,710) | (855,443) | 321,723 | (8,588,430) |
| Total accumulated depreciation | <u>\$ (114,570,922)</u> | <u>\$ (10,830,693)</u> | <u>\$ 321,723</u> | <u>\$ (125,079,892)</u> |
| Total capital assets being depreciated, net | <u>182,096,448</u> | <u>(5,902,966)</u> | <u>-</u> | <u>176,193,482</u> |
| Capital assets, net | <u>\$ 206,788,563</u> | <u>\$ 3,210,673</u> | <u>\$ (5,382,095)</u> | <u>\$ 204,617,141</u> |

Depreciation expense incurred at the Jetport totaled \$10,715,429 and \$10,830,693 for the fiscal years ended June 30, 2014 and 2013, respectively.

Construction commitments outstanding include:

| | 2014 | 2013 |
|----------------------|------------|---------------|
| Expended to date | \$ 739,195 | \$ 13,781,595 |
| Remaining Commitment | 1,551,426 | 1,945,513 |

PORTLAND INTERNATIONAL JETPORT
Notes to Financial Statements

LONG-TERM DEBT

Changes in long-term liabilities for the years ended June 30, 2014 and 2013 are summarized as follows:

| | <u>July 1, 2013</u> | <u>Additions</u> | <u>Deletions</u> | <u>June 30, 2014</u> | <u>One Year</u> |
|------------------|-----------------------|------------------|---------------------|-----------------------|---------------------|
| Revenue bonds | \$ 123,465,000 | \$ - | \$ 1,865,000 | \$ 121,600,000 | \$ 1,615,000 |
| Premium on bonds | 3,105,165 | - | 305,133 | 2,800,032 | 289,978 |
| | <u>\$ 126,570,165</u> | <u>\$ -</u> | <u>\$ 2,170,133</u> | <u>\$ 124,400,032</u> | <u>\$ 1,904,978</u> |

| | <u>July 1, 2012</u> | <u>Additions</u> | <u>Deletions</u> | <u>June 30, 2013</u> | <u>One Year</u> |
|------------------|-----------------------|----------------------|----------------------|-----------------------|---------------------|
| Revenue bonds | \$ 127,295,000 | \$ 26,265,000 | \$ 30,095,000 | \$ 123,465,000 | \$ 1,865,000 |
| Premium on bonds | - | 3,105,165 | - | 3,105,165 | 305,133 |
| | <u>\$ 127,295,000</u> | <u>\$ 29,370,165</u> | <u>\$ 30,095,000</u> | <u>\$ 126,570,165</u> | <u>\$ 2,170,133</u> |

Purpose of Debt

The Jetport issues revenue bonds for the purpose of enlarging and improving its operations. The Jetport has also issued refunding bonds when there has been an economic gain. The refundings are structured as legal defeasances of the old debt and such debt has been removed from the Jetport's books.

Revenue bonds payable for the years ended June 30, 2014 and 2013:

| | <u>Stated Interest Rate Range</u> | <u>Face Value Outstanding June 30, 2014</u> | <u>Face Value Outstanding June 30, 2013</u> |
|---|---|---|---|
| General Airport Revenue Refunding Bonds, Series 2013 \$26,265,000 original principal, matures July 1, 2032 | 2%-5% | \$ 25,080,000 | \$ 26,265,000 |
| General Airport Revenue Bonds, Series 2010 \$72,310,000 original principal, matures January 1, 2040 | 4%-5% | 72,185,000 | 72,310,000 |
| General Airport Revenue Bonds, Series 2008 \$26,420,000 original principal, matures January 1, 2038 | 4%-4.75% | 24,335,000 | 24,890,000 |
| | | <u>\$ 121,600,000</u> | <u>\$ 123,465,000</u> |

PORTLAND INTERNATIONAL JETPORT
Notes to Financial Statements

LONG-TERM DEBT, CONTINUED

Requirements for the repayment of the revenue bonds are as follows:

| <u>Year ended June 30,</u> | <u>Principal</u> | <u>Interest</u> | <u>Total</u> |
|----------------------------|-----------------------|----------------------|-----------------------|
| 2015 | \$ 1,615,000 | \$ 5,919,773 | \$ 7,534,773 |
| 2016 | 1,665,000 | 5,867,098 | 7,532,098 |
| 2017 | 1,720,000 | 5,807,973 | 7,527,973 |
| 2018 | 2,780,000 | 5,745,916 | 8,525,916 |
| 2019 | 3,140,000 | 5,625,966 | 8,765,966 |
| 2020-2024 | 18,315,000 | 25,848,980 | 44,163,980 |
| 2025-2029 | 24,010,000 | 20,810,464 | 44,820,464 |
| 2030-2034 | 29,435,000 | 14,094,825 | 43,529,825 |
| 2035-2039 | 27,545,000 | 6,965,500 | 34,510,500 |
| 2040 | 11,375,000 | 568,750 | 11,943,750 |
| Totals | <u>\$ 121,600,000</u> | <u>\$ 97,255,245</u> | <u>\$ 218,855,245</u> |

Short Term Financing

On August 23, 2010, the Jetport secured interim financing with a bank for its Airport Improvement Program (AIP), which would be repaid solely from Federal Airport Improvement Program Entitlement Funds and not from any other revenues of the Jetport or the City. The available line of credit was \$11,300,000. The interest rate is calculated at a per annum rate equal to two percent above the one month London Inter-bank Offered Rate (LIBOR). During the 2013 fiscal year the available line of credit was reduced to \$7,251,039 and on September 9, 2013 the financing was cancelled.

PORTLAND INTERNATIONAL JETPORT
Notes to Financial Statements

LONG-TERM DEBT, CONTINUED

Section 705 of the *General Certificate of Terms and Issuance of General Airport Revenue Bonds Portland International Jetport* require a minimum debt service coverage ratio of 125 percent. During fiscal years 2014 and 2013, the Jetport has complied with the requirements of all bond covenants.

| | 2014 | 2013 |
|--|---------------|---------------|
| Operating revenue | \$ 19,468,378 | \$ 19,064,429 |
| Interest on investments - revenue fund | 41,797 | 22,728 |
| Maintenance and operating expenses | (13,209,436) | (13,203,977) |
| Net Revenues | \$ 6,300,739 | \$ 5,883,180 |

Debt Service Coverage Ratio Calculation:

| | | |
|-------------------------------------|--------------|-------------|
| Required Debt Service Fund Deposits | \$ 7,534,004 | 7,610,146 |
| Less: PFCs Applied to Debt Service | (3,260,013) | (3,260,013) |
| | \$ 4,273,991 | 4,350,133 |
| Debt service coverage ratio | 147% | 135% |

OPERATING LEASES

The City of Portland is lessor for space in the Portland International Jetport. The leases are non-cancelable operating leases and may contain fixed minimums and/or annually adjusted rates. Rental incomes for such leases were \$15,542,270 and \$15,222,590 for the years ended June 30, 2014 and 2013, respectively. The future minimum lease payments and a schedule of the cost and carrying value of property leased, or held for lease under operating leases are as follows:

| | 2014 | 2013 |
|-------------------------------------|---------------|--------------|
| 2014 | \$ - | \$ 4,079,416 |
| 2015 | 3,999,098 | 1,253,690 |
| 2016 | 4,028,401 | 1,282,993 |
| 2017 | 4,006,826 | 1,261,418 |
| 2018 | 3,975,042 | 1,229,634 |
| 2019 | 3,343,128 | - |
| Total future minimum lease payments | \$ 19,352,495 | \$ 9,107,151 |

PORTLAND INTERNATIONAL JETPORT
Notes to Financial Statements

OPERATING LEASES, CONTINUED

| | 2014 | 2013 |
|----------------|---------------|---------------|
| Cost | \$ 97,158,814 | \$ 96,797,040 |
| Carrying Value | 72,196,891 | 74,586,316 |

CAPITAL GRANTS

The City of Portland is the recipient of several airport development aid program capital grants for continuing projects at the Portland International Jetport. State, federal and local grants were authorized in the amount of \$37,195,616 and \$38,467,587 at June 30, 2014 and 2013, respectively. At June 30, 2014 and June 30, 2013, \$36,165,743 and \$37,325,075 had been expended against these grants. Amounts due from federal and state governments related to these grants at June 30, 2014 and June 30, 2013 was \$6,092,911 and \$6,617,780.

NEW PRONOUNCEMENTS

For the fiscal year ended June 30, 2014, the City has implemented the Government Accounting Standards Board (GASB) Statement No. 66, *Technical Corrections – 2012 an amendment of GASB Statements No. 10 and No. 62*.

In June of 2012, GASB issued Statement No. 68, *Accounting and Financial Reporting for Pensions*. This GASB Statement replaces the requirements of Statement No. 27, *Accounting for Pension by State and Local Government Employers* and Statement No. 50, *Pension Disclosures*, as they relate to governments that provide pension through pension plans administered as trust or similar arrangements that meet certain criteria. Statement 68 requires governments providing defined benefit pensions to recognize their long term obligation for pension benefits as a liability for the first time, and to comprehensively and comparably measure the annual cost of pension benefits. The Statement also enhances accountability and transparency through revised and new note disclosures and required supplemental information. The provisions of this statement are effective for financial statements for fiscal years beginning after June 15, 2014. The City is currently evaluating the impact this guidance will have on its financial statements.

Also effective for the City's fiscal year ending June 30, 2015 the City is evaluating the impact of the follow:

- GASB Statement No. 69, *Government Combinations and Disposals of Government Operations*.
- GASB Statement No. 70, *Accounting and Financial reporting for Nonexchange Financial Guarantees*.

PORTLAND INTERNATIONAL JETPORT
Net Position and Changes in Net Position

Last Ten Fiscal Years

| | 2014 | 2013 | 2012 | 2011 | 2010 | 2009 | 2008 | 2007 | 2006 | 2005 |
|--------------------------------------|-----------------------|-----------------------|-----------------------|-----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| Operating revenues | | | | | | | | | | |
| Terminal rentals | \$ 3,873,641 | \$ 3,710,636 | \$ 3,370,303 | \$ 3,188,582 | \$ 3,338,923 | \$ 3,330,290 | \$ 3,163,230 | \$ 2,452,011 | \$ 2,475,091 | \$ 2,938,344 |
| Landing fees | 2,748,081 | 2,520,617 | 2,384,503 | 2,347,763 | 2,563,994 | 2,581,143 | 2,610,477 | 2,135,339 | 1,969,475 | 2,283,332 |
| Ground rent | 464,718 | 462,197 | 466,324 | 487,441 | 465,412 | 594,929 | 585,954 | 493,481 | 455,864 | 411,216 |
| Parking | 6,572,699 | 6,104,937 | 6,042,569 | 6,249,019 | 6,258,350 | 5,593,218 | 5,661,652 | 5,221,813 | 3,814,009 | 4,215,492 |
| Rental cars | 3,495,981 | 3,617,047 | 3,197,107 | 2,760,515 | 3,507,583 | 2,929,917 | 2,807,099 | 2,658,065 | 2,300,688 | 2,492,018 |
| Aircraft Deicing Fluid Recycling (1) | 794,472 | 777,253 | 872,898 | 912,538 | - | - | - | - | - | - |
| Concessions | 1,067,754 | 1,255,682 | 1,158,693 | 891,203 | 885,310 | 895,328 | 878,183 | 714,040 | 688,469 | 611,633 |
| Other | 451,033 | 616,060 | 447,391 | 506,132 | 249,498 | 229,852 | 667,995 | 81,687 | 110,185 | 95,921 |
| Total operating revenues | \$ 19,468,379 | \$ 19,064,429 | \$ 17,939,788 | \$ 17,343,193 | \$ 17,269,070 | \$ 16,154,677 | \$ 16,374,590 | \$ 13,756,436 | \$ 11,813,781 | \$ 13,047,956 |
| Nonoperating revenues | | | | | | | | | | |
| Passenger facility charges | \$ 3,424,890 | \$ 3,423,073 | \$ 3,339,256 | \$ 3,789,768 | \$ 3,429,330 | \$ 2,590,439 | \$ 2,558,826 | \$ 2,292,019 | \$ 2,029,924 | \$ 1,903,945 |
| Interest | 66,764 | 24,133 | 26,220 | 157,599 | 71,847 | 494,618 | 429,125 | 540,714 | 429,412 | 227,651 |
| Other | - | 116,848 | - | - | - | 6,333 | 125,898 | 18,325 | 16,356 | 17,703 |
| Total nonoperating revenues | \$ 3,491,654 | \$ 3,564,054 | \$ 3,365,476 | \$ 3,947,367 | \$ 3,501,177 | \$ 3,091,390 | \$ 3,113,849 | \$ 2,851,058 | \$ 2,475,692 | \$ 2,149,299 |
| Total revenues | \$ 22,960,033 | \$ 22,628,483 | \$ 21,305,264 | \$ 21,290,560 | \$ 20,770,247 | \$ 19,246,067 | \$ 19,488,439 | \$ 16,607,494 | \$ 14,289,473 | \$ 15,197,255 |
| Operating expenses | | | | | | | | | | |
| Personal services | \$ 3,966,148 | \$ 3,854,494 | \$ 3,643,244 | \$ 3,498,179 | \$ 3,110,782 | \$ 3,129,467 | \$ 3,349,806 | \$ 2,963,176 | \$ 2,920,705 | \$ 2,729,990 |
| Contractual services | 5,836,992 | 6,300,692 | 5,148,490 | 3,971,043 | 4,182,364 | 4,530,097 | 4,501,162 | 3,844,778 | 3,700,676 | 3,806,526 |
| Supplies and materials | 748,935 | 746,064 | 538,502 | 605,795 | 532,808 | 608,939 | 546,473 | 472,292 | 540,209 | 543,793 |
| Rentals | 11,807 | 12,037 | 11,259 | 11,918 | 14,453 | 11,169 | 310,543 | 220,311 | 153,541 | 225,903 |
| Utilities | 1,411,237 | 1,257,122 | 1,105,730 | 798,436 | 714,732 | 843,497 | 791,472 | 755,658 | 623,134 | 497,486 |
| Maintenance | 1,109,862 | 909,037 | 639,482 | 795,186 | 1,010,983 | 776,723 | 603,504 | 698,960 | 527,544 | 552,842 |
| Depreciation | 10,715,429 | 10,893,228 | 10,018,427 | 8,677,856 | 8,343,575 | 8,118,477 | 7,910,637 | 7,641,896 | 7,539,144 | 6,417,147 |
| Other | 124,455 | 124,531 | 611,117 | 609,612 | 557,418 | 509,639 | 734,297 | 764,515 | 1,416,732 | 764,479 |
| Total operating expenses | \$ 23,924,865 | \$ 24,097,205 | \$ 21,716,251 | \$ 18,968,025 | \$ 18,467,115 | \$ 18,528,008 | \$ 18,747,894 | \$ 17,361,586 | \$ 17,421,685 | \$ 15,538,166 |
| Nonoperating expenses | | | | | | | | | | |
| Capital asset retirement | \$ - | \$ - | \$ 485,353 | \$ 5,117 | \$ 917 | \$ - | \$ - | \$ - | \$ 6,155 | \$ 15,830 |
| Interest expense | 5,736,322 | 6,423,647 | 3,468,813 | 3,798,677 | 3,317,948 | 2,171,153 | 1,968,475 | 1,867,922 | 1,814,161 | 1,647,470 |
| Total nonoperating expenses | 5,736,322 | 6,423,647 | 3,954,166 | 3,803,794 | 3,318,864 | 2,171,153 | 1,968,475 | 1,867,922 | 1,820,316 | 1,663,300 |
| Total expenses | \$ 29,661,187 | \$ 30,520,852 | \$ 25,670,417 | \$ 22,771,819 | \$ 21,785,979 | \$ 20,699,161 | \$ 20,716,369 | \$ 19,229,508 | \$ 19,242,001 | \$ 17,201,466 |
| Transfers out (in) | \$ - | \$ - | \$ - | \$ (114,986) | \$ 114,986 | \$ - | \$ - | \$ - | \$ - | \$ - |
| Capital contributions | 2,100,350 | 6,861,123 | 10,121,038 | 19,896,219 | 12,443,239 | 2,989,064 | 965,454 | 2,480,066 | 4,862,841 | 16,171,566 |
| Change in net position | \$ (4,600,804) | \$ (1,031,246) | \$ 5,755,885 | \$ 18,529,946 | \$ 11,312,521 | \$ 1,535,970 | \$ (262,476) | \$ (141,948) | \$ (89,687) | \$ 14,167,355 |
| Net position at year-end | | | | | | | | | | |
| Net investment in capital assets | \$ 73,078,592 | \$ 82,538,428 | \$ 79,493,563 | \$ 68,070,921 | \$ 63,535,259 | \$ 57,806,352 | \$ 54,434,484 | \$ 60,220,916 | \$ 61,026,514 | \$ 58,831,050 |
| Restricted | 18,200,326 | 18,019,786 | 14,440,299 | 22,360,883 | 74,331,659 | 12,179,865 | 26,539,896 | 6,548,871 | 8,133,266 | 7,354,270 |
| Unrestricted (deficit) | 14,071,736 | 9,393,245 | 17,048,843 | 16,337,434 | (49,627,625) | 6,940,554 | (5,583,579) | 8,883,490 | 6,635,445 | 9,699,592 |
| Total net position | \$ 105,350,654 | \$ 109,951,459 | \$ 110,982,705 | \$ 106,769,238 | \$ 88,239,293 | \$ 76,926,771 | \$ 75,390,801 | \$ 75,653,277 | \$ 75,795,225 | \$ 75,884,912 |

(1) FY2011 was the first year of deicing fluid recapture and recycling

PORTLAND INTERNATIONAL JETPORT
Principal Revenue Sources and Revenues Per Enplaned Passenger
Last Ten Fiscal Years

| | 2014 | 2013 | 2012 | 2011 | 2010 | 2009 | 2008 | 2007 | 2006 | 2005 |
|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Airline revenues | | | | | | | | | | |
| Terminal rentals | \$ 3,534,855 | \$ 3,449,588 | \$ 3,107,859 | \$ 2,832,787 | \$ 3,111,289 | \$ 3,133,664 | \$ 2,931,820 | \$ 2,251,023 | \$ 2,281,105 | \$ 2,683,462 |
| Landing fees | 2,562,568 | 2,361,034 | 2,219,774 | 2,169,353 | 2,391,335 | 2,355,973 | 2,302,651 | 1,835,702 | 1,711,548 | 2,023,381 |
| Total airline revenues | \$ 6,097,423 | \$ 5,810,622 | \$ 5,327,633 | \$ 5,002,140 | \$ 5,502,624 | \$ 5,489,637 | \$ 5,234,471 | \$ 4,086,725 | \$ 3,992,653 | \$ 4,706,843 |
| Percentage of total revenues | 26.56% | 25.68% | 25.01% | 23.49% | 26.49% | 28.52% | 26.86% | 24.61% | 27.94% | 30.97% |
| Cargo revenues | | | | | | | | | | |
| Landing fees | \$ 185,512 | \$ 159,583 | \$ 164,729 | \$ 178,410 | \$ 133,215 | \$ 225,170 | \$ 307,826 | \$ 299,637 | \$ 257,927 | \$ 259,951 |
| Ramp Rent | 67,479 | 72,091 | 69,836 | 72,338 | 65,946 | 64,301 | 56,118 | 60,081 | 75,681 | 55,672 |
| Ground rent | 40,193 | 43,015 | 42,155 | 44,414 | 40,221 | 39,241 | 34,735 | 36,758 | 16,844 | 33,968 |
| Total cargo revenues | \$ 293,184 | \$ 274,689 | \$ 276,720 | \$ 295,162 | \$ 239,382 | \$ 328,712 | \$ 398,680 | \$ 396,476 | \$ 350,452 | \$ 349,591 |
| Percentage of total revenues | 1.28% | 1.21% | 1.30% | 1.39% | 1.15% | 1.71% | 2.05% | 2.39% | 2.45% | 2.30% |
| Nonairline revenues | | | | | | | | | | |
| Parking | \$ 6,572,699 | \$ 6,104,937 | \$ 6,042,569 | \$ 6,249,019 | \$ 6,258,350 | \$ 5,593,218 | \$ 5,661,652 | \$ 5,223,613 | \$ 3,814,009 | \$ 4,215,492 |
| Rental cars | 3,495,981 | 3,617,047 | 3,197,107 | 2,859,355 | 3,478,966 | 2,929,917 | 2,807,099 | 2,630,886 | 2,277,416 | 2,470,350 |
| Concessions | 1,067,754 | 1,255,682 | 1,158,693 | 891,203 | 885,310 | 895,328 | 878,183 | 712,240 | 688,469 | 611,633 |
| Aircraft Deicing Fluid Recycling (1) | 794,472 | 777,253 | 872,898 | 912,538 | - | - | - | - | - | - |
| Ground rent | 424,525 | 419,182 | 424,169 | 474,843 | 387,861 | 491,387 | 495,101 | 423,821 | 386,611 | 398,916 |
| Terminal Rent | 338,785 | 261,048 | 262,444 | 195,898 | 192,710 | 196,626 | 231,410 | 200,988 | 193,986 | 199,210 |
| Other | 383,554 | 543,969 | 377,555 | 463,035 | 323,867 | 229,852 | 667,993 | 81,687 | 110,184 | 95,921 |
| Total nonairline revenues | \$ 13,077,770 | \$ 12,979,118 | \$ 12,335,435 | \$ 12,045,891 | \$ 11,527,064 | \$ 10,336,328 | \$ 10,741,439 | \$ 9,273,235 | \$ 7,470,676 | \$ 7,991,522 |
| Percentage of total revenues | 56.96% | 57.36% | 57.90% | 56.58% | 55.50% | 53.71% | 55.12% | 55.84% | 52.28% | 52.59% |
| Nonoperating revenues | | | | | | | | | | |
| Passenger facility charges | \$ 3,424,890 | \$ 3,423,073 | \$ 3,339,256 | \$ 3,789,768 | \$ 3,429,330 | \$ 2,590,439 | \$ 2,558,826 | \$ 2,292,019 | \$ 2,029,924 | \$ 1,903,945 |
| Interest | 66,764 | 24,133 | 26,220 | 157,599 | 71,847 | 494,618 | 429,125 | 422,085 | 429,412 | 227,651 |
| Other | - | 116,848 | - | - | - | 6,333 | 125,898 | 136,954 | 16,356 | 17,703 |
| Total nonoperating revenues | \$ 3,491,654 | \$ 3,564,054 | \$ 3,365,476 | \$ 3,947,367 | \$ 3,501,177 | \$ 3,091,390 | \$ 3,113,849 | \$ 2,851,058 | \$ 2,475,692 | \$ 2,149,299 |
| Percentage of total revenues | 15.21% | 15.75% | 15.80% | 18.54% | 16.86% | 16.06% | 15.98% | 17.17% | 17.33% | 14.14% |
| Total revenues | \$ 22,960,031 | \$ 22,628,483 | \$ 21,305,264 | \$ 21,290,560 | \$ 20,770,247 | \$ 19,246,067 | \$ 19,488,439 | \$ 16,607,494 | \$ 14,289,473 | \$ 15,197,255 |
| Enplaned passengers (excluding charters) | 843,068 | 818,541 | 824,165 | 849,076 | 858,687 | 861,585 | 869,626 | 781,185 | 679,458 | 744,513 |
| Total revenue per enplaned passenger | \$ 27.23 | \$ 27.64 | \$ 25.85 | \$ 25.07 | \$ 24.19 | \$ 22.34 | \$ 22.41 | \$ 21.26 | \$ 21.03 | \$ 20.41 |
| Airline revenue per enplaned passenger | \$ 7.23 | \$ 7.10 | \$ 6.46 | \$ 5.89 | \$ 6.41 | \$ 6.37 | \$ 6.02 | \$ 5.23 | \$ 5.88 | \$ 6.32 |

(1) FY2011 was the first year of deicing fluid recapture and recycling

PORTLAND INTERNATIONAL JETPORT
Changes in Cash and Cash Equivalents
Last Ten Fiscal Years

| | 2014 | 2013 | 2012 | 2011 | 2010 | 2009 | 2008 | 2007 | 2006 | 2005 |
|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Cash flows from operating activities | | | | | | | | | | |
| Receipts from customers and users | \$ 19,494,240 | \$ 19,045,317 | \$ 17,570,830 | \$ 17,297,017 | \$ 17,131,693 | \$ 16,912,025 | \$ 17,853,505 | \$ 13,005,969 | \$ 12,530,380 | \$ 14,341,007 |
| Nonoperating revenues | - | - | - | - | - | 6,333 | 12,217 | 18,325 | 16,356 | 277,602 |
| Payments to suppliers | (8,233,341) | (10,063,783) | (9,726,904) | (9,536,796) | (6,833,794) | (7,673,183) | (7,512,540) | (6,644,569) | (6,883,344) | (6,473,304) |
| Payments to employees | (3,936,395) | (3,873,483) | (3,647,365) | (3,477,842) | (3,282,966) | (3,101,192) | (3,195,234) | (3,085,345) | (2,930,465) | (2,736,915) |
| Net cash provided (used) by operating activities | 7,324,504 | 5,108,051 | 4,196,561 | 4,282,379 | 7,014,933 | 6,143,983 | 7,157,948 | 3,294,380 | 2,732,927 | 5,408,390 |
| Cash flows from noncapital financing activities | | | | | | | | | | |
| Transfers to other funds | - | - | - | 114,986 | (114,986) | - | - | - | - | - |
| Increases (decreases) in due to other funds | - | - | - | - | - | - | - | - | - | (1,491,483) |
| Net cash provided (used) by noncapital financing activities | - | - | - | 114,986 | (114,986) | - | - | - | - | (1,491,483) |
| Cash flows from capital and related financing activities | | | | | | | | | | |
| Contributed capital | 2,625,220 | 16,506,617 | 10,782,816 | 11,751,997 | 4,204,540 | 2,989,064 | 965,454 | 2,480,066 | 4,862,841 | 15,728,130 |
| Passenger facility charges | 3,505,456 | 3,423,073 | 3,339,256 | 3,789,768 | 3,429,330 | 2,590,439 | 2,558,826 | 2,292,019 | 2,029,924 | 2,095,144 |
| Proceeds from line of credit advances | - | - | - | - | - | - | - | - | 1,419,521 | 7,643,404 |
| Proceeds from sale of revenue bonds | - | - | - | - | 72,310,000 | - | 26,420,000 | - | - | - |
| Proceeds from sale of capital assets | - | - | - | - | 700,000 | - | - | - | - | - |
| Acquisition and construction of capital assets | (3,919,096) | (7,941,008) | (30,145,788) | (62,596,684) | (18,181,705) | (24,584,443) | (5,542,986) | (5,706,484) | (10,230,965) | (24,126,318) |
| Nonoperating deposits: | | | | | | | | | | |
| Beginning of year | - | - | (300,623) | (623) | - | - | - | - | - | - |
| End of year | - | - | 623 | 300,623 | - | - | - | - | - | - |
| Acquisition of other noncurrent assets | - | - | - | - | (1,889,314) | - | (1,238,630) | - | - | - |
| Principal paid on bond maturities | (1,865,000) | (3,430,000) | (1,380,000) | (1,402,738) | (962,332) | (932,323) | (902,323) | (872,323) | (847,323) | (159,803) |
| Principal paid on note payable, line-of-credit | - | - | - | (845,000) | (3,715,000) | (2,540,000) | (1,990,000) | (1,017,330) | (1,500,000) | (2,733,000) |
| Cash used in bond refinancing | - | (100,997) | - | - | - | - | - | - | - | - |
| Interest paid on debt | (5,770,788) | (4,191,994) | (3,496,239) | (2,642,834) | (2,701,644) | (1,625,410) | (1,950,130) | (1,886,603) | (1,824,445) | (1,632,265) |
| Net cash provided (used) by capital and related financing activities | (5,424,208) | 4,265,691 | (21,199,955) | (51,645,491) | 53,193,875 | (24,102,673) | 18,320,301 | (4,710,655) | (6,090,447) | (3,184,708) |

PORTLAND INTERNATIONAL JETPORT
Changes in Cash and Cash Equivalents
Last Ten Fiscal Years

| | 2014 | 2013 | 2012 | 2011 | 2010 | 2009 | 2008 | 2007 | 2006 | 2005 |
|--|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Cash flows from investing activities | | | | | | | | | | |
| Purchase of investments | - | - | - | - | - | - | (14,868,762) | (1,747,530) | (3,412,684) | (4,355,136) |
| Proceeds from sale and maturity of investments | - | - | - | - | - | 13,250,017 | 1,667,770 | 5,327,434 | 4,745,013 | 90,215 |
| Interest income | 66,764 | 24,134 | 26,220 | 157,599 | 71,847 | 494,618 | 542,806 | 540,714 | 429,412 | 227,651 |
| Net cash provided (used) by investing activities | 66,764 | 24,134 | 26,220 | 157,599 | 71,847 | 13,744,635 | (12,658,186) | 4,120,618 | 1,761,741 | (4,037,270) |
| Net increase (decrease) in cash and cash equivalents | 1,967,060 | 9,397,876 | (16,977,174) | (47,090,527) | 60,165,669 | (4,214,055) | 12,820,063 | 2,704,343 | (1,595,779) | (3,305,071) |
| Cash and cash equivalents, beginning of year | 25,224,714 | 15,826,838 | 32,804,012 | 79,894,539 | 19,728,870 | 23,942,925 | 11,122,862 | 8,418,519 | 10,014,298 | 13,319,369 |
| Cash and cash equivalents, end of year | \$ 27,191,774 | \$ 25,224,714 | \$ 15,826,838 | \$ 32,804,012 | \$ 79,894,539 | \$ 19,728,870 | \$ 23,942,925 | \$ 11,122,862 | \$ 8,418,519 | \$ 10,014,298 |
| Reconciliation of operating income (loss) to net cash provided (used) by operating activities: | | | | | | | | | | |
| Operating income (loss) | \$ (4,456,487) | \$ (5,032,776) | \$ (4,261,816) | \$ (1,624,832) | \$ (1,198,044) | \$ (2,373,331) | \$ (2,373,304) | \$ (3,605,150) | \$ (5,614,056) | \$ (2,513,702) |
| Adjustments to reconcile operating income (loss) to net cash provided by operating activities: | | | | | | | | | | |
| Depreciation and amortization | 10,715,429 | 10,893,228 | 10,018,427 | 8,677,856 | 8,343,574 | 8,118,477 | 7,910,637 | 7,641,896 | 7,539,143 | 6,417,147 |
| Nonoperating revenues | - | - | - | - | - | 6,333 | 12,217 | 18,325 | 16,356 | 277,602 |
| Nonoperating expenses | - | - | - | - | (916) | - | - | - | - | - |
| Remaining basis of asset disposals | - | - | 1,497,800 | 5,116 | 6,516 | - | - | - | 6,155 | 15,826 |
| Change in operating assets and liabilities: | | | | | | | | | | |
| Accounts receivable | 85,036 | (19,112) | (368,958) | (20,722) | (136,461) | (262,430) | (445,744) | (259,367) | 194,084 | (67,969) |
| Prepaid expenses | 58,366 | (22,500) | - | - | - | - | - | - | - | - |
| Inventories | 873,604 | (26,822) | (1,014) | (106,815) | 16,944 | (162,296) | (18,849) | (12,819) | (19,005) | (40,642) |
| Due from other governments | - | - | - | - | - | 1,019,778 | 1,924,659 | (491,100) | 522,515 | 1,361,019 |
| Accounts payable | 29,753 | (687,219) | (2,867,792) | (2,880,749) | 159,128 | (102,681) | (82,646) | 123,095 | 100,965 | (27,525) |
| Deferred revenue | - | - | 169,305 | - | - | - | - | - | - | - |
| Accrued liabilities and expenses | (7,059) | (18,989) | (4,121) | 228,850 | (172,184) | 28,275 | 154,572 | (122,169) | (9,760) | (6,924) |
| Claims and judgements | - | 22,241 | 14,730 | 3,675 | (3,624) | (128,142) | 76,406 | 1,669 | (3,470) | (6,442) |
| Total adjustments | 11,755,129 | 10,140,827 | 8,458,377 | 5,907,211 | 8,212,977 | 8,517,314 | 9,531,252 | 6,899,530 | 8,346,983 | 7,922,092 |
| Net cash provided (used) by operating activities | \$ 7,298,642 | \$ 5,108,051 | \$ 4,196,561 | \$ 4,282,379 | \$ 7,014,933 | \$ 6,143,983 | \$ 7,157,948 | \$ 3,294,380 | \$ 2,732,927 | \$ 5,408,390 |
| Noncash investing, capital, and financing activities: | | | | | | | | | | |
| Disposal of capital assets | - | 321,724 | 2,526,986 | 59,582 | 173,642 | 25,199 | 2,464,549 | - | 193,227 | 73,971 |
| Accumulated depreciation on capital asset dispositions | - | 321,724 | 1,029,186 | 54,466 | 167,127 | 25,199 | 2,464,549 | - | 187,072 | 58,147 |
| Premium on refunding of revenue bonds | - | 3,105,166 | - | - | - | - | - | - | - | - |
| Refunding debt issued | - | 26,265,000 | - | - | - | - | - | - | - | - |
| Outstanding debt refunded | - | 27,725,000 | - | - | - | - | - | - | - | - |

PORTLAND INTERNATIONAL AIRPORT
Schedule of Revenues, Expenditures and Encumbrances
Budget and Actual (Budget Basis)
For the Year Ended June 30, 2014

| | Budgeted Amounts | | Actual (Budget Basis) Amounts | Variance with Final Budget - Positive (Negative) |
|--|-------------------------|---------------|--|---|
| | Original | Final | | |
| Revenues | | | | |
| Charges for services | \$ 19,663,876 | \$ 19,663,876 | \$ 19,468,378 | \$ (195,498) |
| Interest and other revenue | 14,000 | 14,000 | 66,764 | 52,764 |
| Total revenues | 19,677,876 | 19,677,876 | 19,535,142 | (142,734) |
| Expenditures and encumbrances | | | | |
| Personnel services | 4,044,687 | 4,038,992 | 3,966,148 | 72,844 |
| Contractual services | 6,579,926 | 6,238,676 | 5,836,992 | 401,684 |
| Supplies and materials | 713,662 | 653,412 | 748,935 | (95,523) |
| Rentals | 14,550 | 12,739 | 11,807 | 932 |
| Utilities | 1,126,438 | 1,148,561 | 1,411,237 | (262,676) |
| Maintenance | 1,091,278 | 1,120,532 | 1,109,862 | 10,670 |
| Capital outlay | 727,571 | 1,085,200 | 1,102,372 | (17,172) |
| Debt service | 4,273,992 | 4,273,992 | 4,375,775 | (101,783) |
| Other | 136,374 | 136,374 | 124,455 | 11,919 |
| Total expenditures and encumbrances | 18,708,478 | 18,708,478 | 18,687,583 | 20,895 |
| Excess (deficiency) of revenues over (under) expenditures and encumbrances | \$ 969,398 | \$ 969,398 | \$ 847,559 | \$ (121,839) |

PORTLAND INTERNATIONAL JETPORT
Revenue Rates
Last Ten Fiscal Years

| | 2014 | 2013 | 2012 | 2011 | 2010 | 2009 | 2008 | 2007 | 2006 | 2005 |
|---|-------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Landing fee (per 1,000 lbs MGLW) | \$2.81 | \$2.47 | \$2.33 | \$2.15 | \$2.35 | \$2.13 | \$2.42 | \$2.08 | \$1.95 | \$1.98 |
| Landing fee surcharge (per 1,000 lbs MGLW) for non-signatory airlines: 25% add-on to landing fee | \$0.70 | \$0.62 | \$0.58 | \$0.54 | \$0.59 | \$0.53 | \$0.61 | \$0.52 | \$0.487 | \$0.495 |
| Apron fees (per sq. foot) | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Annual terminal rental rates (per sq. foot) | | | | | | | | | | |
| - Exclusive use | \$25.36 | \$26.20 | \$23.32 | \$34.85 | \$35.82 | \$36.48 | \$36.15 | \$28.83 | \$26.18 | \$32.86 |
| - Common use | \$25.37 | \$26.20 | \$22.31 | \$47.26 | \$47.80 | \$48.16 | \$46.84 | \$38.74 | \$35.61 | \$42.89 |
| - Outbound Baggage | (b) \$36.08 | \$24.17 | \$42.11 | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| - Public / concessions use | \$25.38 | \$26.21 | \$21.78 | \$47.25 | \$47.80 | \$48.17 | \$46.90 | \$38.74 | \$35.30 | \$42.86 |
| Terminal renovations surcharge (per enplanement) | | | | | | | | | | |
| - PFC (Passenger Facility Charge) | (a) \$4.50 | \$4.50 | \$4.50 | \$4.50 | \$4.50 | \$4.50 | \$3.00 | \$3.00 | \$3.00 | \$3.00 |
| Annual loading bridge rental (per bridge) | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |

(a) \$4.50 PFC became effective March 1, 2009.

(b) Outbound baggage fees began October 2011.

PORTLAND INTERNATIONAL JETPORT
Ratios of Outstanding Debt, Debt Service, and Debt Limits
Last Ten Fiscal Years

| | <u>2014</u> | <u>2013</u> | <u>2012</u> | <u>2011</u> | <u>2010</u> | <u>2009</u> | <u>2008</u> | <u>2007</u> | <u>2006</u> | <u>2005</u> |
|--|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| Outstanding Debt per Enplaned Passenger | | | | | | | | | | |
| Outstanding debt by type: | | | | | | | | | | |
| Revenue bonds | \$ 56,910,000 | \$ 58,775,000 | \$ 62,605,000 | \$ 63,985,000 | \$ 65,310,000 | \$ 58,495,000 | \$ 59,270,000 | \$ 33,595,000 | \$ 34,310,000 | \$ 35,000,000 |
| Revenue bonds (PFC funded) | 64,690,000 | 64,690,000 | 64,690,000 | 64,690,000 | 64,690,000 | - | - | - | - | - |
| General obligation bonds | - | - | - | - | 77,738 | 235,070 | 392,393 | 549,716 | 707,039 | 839,362 |
| Total outstanding debt | <u>\$ 121,600,000</u> | <u>\$ 123,465,000</u> | <u>\$ 127,295,000</u> | <u>\$ 128,675,000</u> | <u>\$ 130,077,738</u> | <u>\$ 58,730,070</u> | <u>\$ 59,662,393</u> | <u>\$ 34,144,716</u> | <u>\$ 35,017,039</u> | <u>\$ 35,839,362</u> |
| Outstanding debt per enplaned passenger | \$ 144.24 | \$ 150.84 | \$ 154.45 | \$ 151.55 | \$ 151.48 | \$ 68.17 | \$ 68.61 | \$ 43.71 | \$ 51.54 | \$ 48.14 |
| Debt Service | | | | | | | | | | |
| Principal | \$ 1,865,000 | \$ 1,435,000 | \$ 1,380,000 | \$ 1,402,738 | \$ 962,332 | \$ 932,323 | \$ 902,323 | \$ 872,323 | \$ 822,323 | \$ 184,803 |
| Interest | <u>5,669,004</u> | <u>6,175,145</u> | <u>6,201,344</u> | <u>5,100,563</u> | <u>2,674,714</u> | <u>2,753,110</u> | <u>1,545,993</u> | <u>1,553,212</u> | <u>1,589,636</u> | <u>1,627,871</u> |
| Total debt service | <u>\$ 7,534,004</u> | <u>\$ 7,610,145</u> | <u>\$ 7,581,344</u> | <u>\$ 6,503,301</u> | <u>\$ 3,637,046</u> | <u>\$ 3,685,433</u> | <u>\$ 2,448,316</u> | <u>\$ 2,425,535</u> | <u>\$ 2,411,959</u> | <u>\$ 1,812,674</u> |
| Ratio of debt service to total expenses | 25.40% | 31.42% | 29.53% | 28.56% | 16.69% | 17.80% | 11.82% | 12.61% | 12.53% | 10.54% |
| Net debt service per enplaned passenger | \$ 8.94 | \$ 9.30 | \$ 9.20 | \$ 7.68 | \$ 4.24 | \$ 4.28 | \$ 2.82 | \$ 3.10 | \$ 3.55 | \$ 2.43 |
| Debt Limit Information (in thousands) | | | | | | | | | | |
| Assessed value per State (in thousands) | <u>\$ 7,551,450</u> | <u>\$ 7,552,150</u> | <u>\$ 7,659,250</u> | <u>\$ 7,909,900</u> | <u>\$ 8,196,900</u> | <u>\$ 8,283,450</u> | <u>\$ 8,289,850</u> | <u>\$ 7,653,400</u> | <u>\$ 7,039,000</u> | <u>\$ 6,289,900</u> |
| Debt limit - 3% of assessed value (in thousands) | \$ 226,544 | \$ 226,565 | \$ 229,778 | \$ 237,297 | \$ 245,907 | \$ 248,504 | \$ 248,696 | \$ 229,602 | \$ 211,170 | \$ 188,697 |
| Debt applicable to the limit (in thousands) | <u>-</u> | <u>-</u> | <u>-</u> | <u>-</u> | <u>78</u> | <u>235</u> | <u>392</u> | <u>550</u> | <u>707</u> | <u>839</u> |
| Debt margin (in thousands) | \$ 226,544 | \$ 226,565 | \$ 229,778 | \$ 237,297 | \$ 245,829 | \$ 248,268 | \$ 248,303 | \$ 229,052 | \$ 210,463 | \$ 187,858 |
| Debt margin as a percentage of debt limit | 100.00% | 100.00% | 100.00% | 100.00% | 99.97% | 99.91% | 99.84% | 99.76% | 99.67% | 99.56% |
| Debt limit per enplaned passenger | \$ 268.71 | \$ 276.79 | \$ 278.80 | \$ 279.48 | \$ 286.38 | \$ 288.43 | \$ 285.98 | \$ 293.92 | \$ 310.79 | \$ 253.45 |

See Schedule 12 for enplanement data.

PORTLAND INTERNATIONAL JETPORT
Pledged Revenue Coverage
Last Ten Fiscal Years
Budget Basis

| | <u>2014</u> | <u>2013</u> | <u>2012</u> | <u>2011</u> | <u>2010</u> | <u>2009</u> | <u>2008</u> | <u>2007</u> | <u>2006</u> | <u>2005</u> |
|--|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| Net Revenues | | | | | | | | | | |
| Total Revenues | \$ 19,510,175 | \$ 19,087,157 | \$ 17,939,788 | \$ 17,343,193 | \$ 17,269,070 | \$ 16,479,552 | \$ 16,502,828 | \$ 14,311,388 | \$ 12,173,354 | \$ 13,260,537 |
| Maintenance and operating expenses (1) | 13,209,436 | 13,203,977 | 12,183,177 | 10,290,170 | 10,123,540 | 10,258,721 | 10,492,597 | 9,963,611 | 9,027,239 | 8,836,384 |
| Net revenues | 6,300,739 | 5,883,180 | 5,756,611 | 7,053,023 | 7,145,530 | 6,220,831 | 6,010,231 | 4,347,777 | 3,146,115 | 4,424,153 |
| Less: Debt service | 4,273,991 | 4,350,134 | 4,348,760 | 4,044,274 | 3,643,981 | 2,419,060 | 2,479,814 | 2,455,535 | 2,453,325 | 2,480,441 |
| Capital outlay | 1,102,372 | 730,450 | 1,595,441 | 749,336 | 951,017 | 249,202 | 1,222,442 | 584,133 | 237,492 | 372,767 |
| Net remaining revenues | \$ 924,376 | \$ 802,596 | \$ (187,590) | \$ 2,259,413 | \$ 2,550,532 | \$ 3,552,569 | \$ 2,307,975 | \$ 1,308,109 | \$ 455,298 | \$ 1,570,945 |
| Debt Service - Revenue Bonds | | | | | | | | | | |
| Principal | \$ 1,865,000 | \$ 1,435,000 | \$ 1,380,000 | 1,325,000 | 835,000 | 805,000 | 775,000 | 745,000 | 715,000 | 690,000 |
| Interest | 5,669,004 | 6,175,146 | 6,228,877 | 4,469,110 | 2,808,981 | 2,731,836 | 1,515,404 | 1,510,311 | 1,538,625 | 1,565,949 |
| Less: Pledged Passenger Facilities Charges | (3,260,013) | (3,260,013) | (3,260,013) | (1,630,006) | - | - | - | - | - | - |
| Total Debt Service | \$ 4,273,991 | \$ 4,350,133 | \$ 4,348,864 | \$ 4,164,104 | \$ 3,643,981 | \$ 3,536,836 | \$ 2,290,404 | \$ 2,255,311 | \$ 2,253,625 | \$ 2,255,949 |
| Debt Service Coverage Ratio Calculation | | | | | | | | | | |
| Net revenues | \$ 6,300,739 | \$ 5,883,180 | \$ 5,756,611 | \$ 7,053,023 | \$ 7,145,530 | \$ 6,220,831 | \$ 6,010,231 | \$ 4,347,777 | \$ 3,146,115 | \$ 4,424,153 |
| Debt service | \$ 4,273,991 | \$ 4,350,133 | \$ 4,348,864 | \$ 4,164,104 | \$ 3,643,981 | \$ 3,536,836 | \$ 2,290,404 | \$ 2,255,311 | \$ 2,253,625 | \$ 2,255,949 |
| Debt service coverage ratio | 1.47 | 1.35 | 1.32 | 1.69 | 1.96 | 1.76 | 2.62 | 1.93 | 1.40 | 1.96 |

(1) Excludes debt service expenditures and current years' budget basis encumbrances, includes prior years' payments of prior years' encumbrances

PORTLAND INTERNATIONAL JETPORT
Population in the Air Trade Area
Last Ten Calendar Years

| | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | Percentage Change | |
|---|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------------|-----------|
| | | | | | | | | | | | 2011-2012 | 2012-2013 |
| PRIMARY TRADE AREA | | | | | | | | | | | | |
| State of Maine | | | | | | | | | | | | |
| Androscoggin County | 106,432 | 106,666 | 107,031 | 106,815 | 106,877 | 106,539 | 107,702 | 107,398 | 107,609 | 107,604 | 0.20% | 0.00% |
| Cumberland County | 273,450 | 274,241 | 274,520 | 275,374 | 276,047 | 278,559 | 281,674 | 282,401 | 283,921 | 285,456 | 0.54% | 0.54% |
| Kennebec County | 119,802 | 120,244 | 120,594 | 120,839 | 120,959 | 121,090 | 122,151 | 121,935 | 121,853 | 121,164 | -0.07% | -0.57% |
| Knox County | 40,865 | 40,994 | 40,862 | 40,781 | 40,686 | 40,801 | 39,736 | 39,708 | 39,668 | 39,550 | -0.10% | -0.30% |
| Lincoln County | 34,850 | 34,904 | 34,806 | 34,800 | 34,628 | 34,576 | 34,457 | 34,224 | 34,180 | 34,088 | -0.13% | -0.27% |
| Oxford County | 55,985 | 56,237 | 56,486 | 56,734 | 56,741 | 56,244 | 57,833 | 57,695 | 57,481 | 57,277 | -0.37% | -0.35% |
| Sagadahoc County | 36,621 | 36,361 | 36,457 | 36,387 | 36,332 | 36,391 | 35,293 | 35,207 | 35,191 | 35,013 | -0.05% | -0.51% |
| PRIMARY TRADE AREA | 668,005 | 669,647 | 670,756 | 671,730 | 672,270 | 674,200 | 678,846 | 678,568 | 679,903 | 680,152 | 0.20% | 0.04% |
| SECONDARY TRADE AREA | | | | | | | | | | | | |
| State of Maine | | | | | | | | | | | | |
| Aroostook County | 72,518 | 72,359 | 72,122 | 72,047 | 71,676 | 71,488 | 70,981 | 71,482 | 70,868 | 70,055 | -0.86% | -1.15% |
| Franklin County | 29,703 | 29,708 | 29,886 | 29,927 | 29,857 | 29,735 | 29,650 | 30,746 | 30,630 | 30,495 | -0.38% | -0.44% |
| Hancock County | 53,126 | 53,113 | 53,234 | 53,278 | 53,137 | 53,447 | 53,269 | 54,578 | 54,558 | 54,845 | -0.04% | 0.53% |
| Penobscot County | 146,687 | 147,047 | 148,082 | 148,784 | 148,651 | 149,419 | 148,761 | 153,786 | 153,746 | 153,364 | -0.03% | -0.25% |
| Piscataquis County | 17,247 | 17,300 | 17,212 | 17,180 | 16,961 | 16,795 | 16,874 | 17,419 | 17,290 | 17,124 | -0.74% | -0.96% |
| Somerset County | 50,857 | 50,988 | 51,496 | 51,658 | 51,377 | 50,947 | 50,900 | 52,028 | 51,910 | 51,706 | -0.23% | -0.39% |
| Waldo County | 38,036 | 38,174 | 38,471 | 38,511 | 38,342 | 38,287 | 38,359 | 38,745 | 38,820 | 38,940 | 0.19% | 0.31% |
| Washington County | 33,148 | 32,875 | 32,778 | 32,751 | 32,499 | 32,107 | 31,932 | 32,637 | 32,462 | 32,190 | -0.54% | -0.84% |
| York County | 199,565 | 201,011 | 200,873 | 201,341 | 201,686 | 201,876 | 201,564 | 198,199 | 199,005 | 199,431 | 0.41% | 0.21% |
| SECONDARY TRADE AREA | 640,887 | 642,575 | 644,154 | 645,477 | 644,186 | 644,101 | 642,290 | 649,620 | 649,289 | 648,150 | -0.05% | -0.18% |
| TOTAL PRIMARY AND SECONDARY TRADE AREA | 1,308,892 | 1,312,222 | 1,314,910 | 1,317,207 | 1,316,456 | 1,318,301 | 1,321,136 | 1,328,188 | 1,329,192 | 1,328,302 | 0.08% | -0.07% |
| State of Maine | 1,308,892 | 1,312,222 | 1,314,910 | 1,317,207 | 1,316,456 | 1,318,301 | 1,321,136 | 1,328,188 | 1,329,192 | 1,328,302 | 0.08% | -0.07% |
| United States | 293,191,511 | 295,895,897 | 298,754,819 | 301,621,157 | 304,059,724 | 307,006,550 | 309,050,816 | 311,591,917 | 313,914,040 | 316,128,839 | 0.75% | 0.71% |

Source: U.S. Census Bureau

PORTLAND INTERNATIONAL JETPORT
Principal Employers in the Primary and Secondary Trade Areas
As of December, 2013

| <u>Employer</u> | <u>Municipality</u> | <u>Amount (1)</u> | <u>Product or Service</u> |
|--------------------------------------|---------------------|-------------------|--|
| Hannaford Brothers | Statewide | 7,501 to 8,000 | Supermarkets and other grocery stores |
| WalMart / Sam's Club | Statewide | 7,001 to 7,500 | Discount department stores |
| LL Bean, Inc. | Statewide | 7,001 to 7,500 | Retail & mail order merchandise sales |
| Maine Medical Center | Portland | 6,001 to 6,500 | General medical and surgical hospitals |
| Bath Iron Works | Bath | 5,001 to 5,500 | Ship building and repairing |
| Eastern Maine Medical Center | Statewide | 3,501 to 4,000 | General medical and surgical hospitals |
| Maine General Medical Center | Statewide | 3,001 to 3,500 | General medical and surgical hospitals |
| TD Bank | Statewide | 3,001 to 3,500 | Commercial Banking |
| Unum Provident | Portland | 2,501 to 3,000 | Direct life insurance carriers |
| Central Maine Healthcare Corp. | Lewiston | 2,501 to 3,000 | General medical and surgical hospitals |
| Shaw's Supermarkets, Inc. | Statewide | 2,001 to 2,500 | Supermarkets and other grocery stores |
| Mercy Hospital | Portland | 1,501 to 2,000 | General medical and surgical hospitals |
| Verso Paper Corp. | Statewide | 1,001 to 1,500 | Paper, except newsprint, mills |
| Home Depot USA, Inc. | Statewide | 1,001 to 1,500 | Home centers |
| Circle K. | Statewide | 1,001 to 1,500 | Gasoline stations with convenience stores |
| Goodwill Industries of Northern N.E. | Statewide | 1,001 to 1,500 | Vocational rehabilitation services |
| S.D. Warren | Statewide | 1,001 to 1,500 | Paper, except newsprint, mills |
| Lowes Home Centers, Inc. | Statewide | 1,001 to 1,500 | Home centers |
| Pratt & Whitney Aircraft Group | North Berwick | 1,001 to 1,500 | Aircraft engine and engine parts mfg. |
| St. Mary's Regional Medical Ctr. | Lewiston | 1,001 to 1,500 | General medical and surgical hospitals |
| Rite-Aid of Maine, Inc. | Statewide | 1,001 to 1,500 | Pharmacies and drug stores |
| Webber Hospital Association | Statewide | 1,001 to 1,500 | General medical and surgical hospitals |
| Jackson Laboratory | Bar Harbor | 1,001 to 1,500 | Research and development in biotechnology |
| University of New England | Statewide | 1,001 to 1,500 | Colleges and universities |
| Bowdoin College | Brunswick | 1,001 to 1,500 | Colleges and universities |
| Mid Coast Hospital | Brunswick | 1,001 to 1,500 | General medical and surgical hospitals |
| United Parcel Service, Inc. | Statewide | 1,001 to 1,500 | Couriers and express delivery services |
| York Hospital | York | 1,001 to 1,500 | General medical and surgical hospitals |
| Aroostook Medical Center | Presque Isle | 1,001 to 1,500 | General medical and surgical hospitals |
| Idexx Laboratories, Inc. | Westbrook | 501 to 1,000 | Pharmaceutical preparation manufacturing |
| Penobscot Bay Medical Center | Rockland | 501 to 1,000 | General medical and surgical hospitals |
| Bonny Staffing Center | Statewide | 501 to 1,000 | Temporary help services |
| Bates College | Lewiston | 501 to 1,000 | Colleges and universities |
| Central Maine Power Company | Statewide | 501 to 1,000 | Electric power distribution |
| New Balance Athletic Shoe, Inc. | Skowhegan | 501 to 1,000 | Footwear manufacturing |
| Spurwink Services, Inc. | Statewide | 501 to 1,000 | Other individual and family services |
| Attendant Services, Inc. | South Portland | 501 to 1,000 | Services for the elderly and disabled |
| Cianbro | Pittsfield | 501 to 1,000 | Highway, street, and bridge construction |
| North Country Associates, Inc. | Statewide | 501 to 1,000 | Nursing care facilities, skilled nursing |
| Mardens, Inc. | Statewide | 501 to 1,000 | Discount department stores |
| FIA Card Services NA | Statewide | 501 to 1,000 | Credit card issuing |
| St. Joseph Hospital, Inc. | Bangor | 501 to 1,000 | General medical and surgical hospitals |
| C.N. Brown Co. | Statewide | 501 to 1,000 | Fuel Dealers |
| Time-Warner | Statewide | 501 to 1,000 | Wired communications carriers |
| Rumford Paper Company | Rumford | 501 to 1,000 | Paper, except newsprint, mills |
| Goodall Hospital, Inc. | Statewide | 501 to 1,000 | General medical and surgical hospitals |
| Dead River Company | Statewide | 501 to 1,000 | Fuel Dealers |
| Target Corp. | Statewide | 501 to 1,000 | Discount department stores |
| Anthem Health Systems, Inc. | Statewide | 501 to 1,000 | Direct health and medical insurance carriers |
| Colby College | Waterville | 501 to 1,000 | Colleges and universities |

(1) NOTE: Exact numbers not available. Employment statistic numbers given in group figures.

PORTLAND INTERNATIONAL JETPORT
Registered Students at Colleges and
Universities in the Primary Trade Area
As of December, 2013

| <u>Name</u> | <u>County</u> | <u>Registered Students</u> | <u>Status</u> |
|--|------------------|----------------------------|---------------|
| Bates College | Androscoggin | 1,791 | Private |
| Bowdoin College | Cumberland | 1,795 | Private |
| Central Maine Community College | Androscoggin | 3,109 | Public |
| Central Maine Medical Center School of Nursing | Androscoggin | 225 | Private |
| Colby College | Kennebec | 1,820 | Private |
| Maine College of Art | Cumberland | 369 | Private |
| Saint Joseph's College | Cumberland | 1,015 | Private |
| Southern Maine Community College | Cumberland | 7,131 | Public |
| Thomas College | Kennebec | 765 | Private |
| University of Maine Augusta | Kennebec | 4,770 | Public |
| University of New England | Cumberland, York | 2,653 | Private |
| University of Southern Maine | Cumberland | 7,098 | Public |

NOTE: Enrollment figures include all full and part-time students, both graduate and undergraduate.

PORTLAND INTERNATIONAL JETPORT
Jetport Employees
Last Ten Fiscal Years

Full-time-Equivalent Employees as of Fiscal Year-End

| | <u>2014</u> | <u>2013</u> | <u>2012</u> | <u>2011</u> | <u>2010</u> | <u>2009</u> | <u>2008</u> | <u>2007</u> | <u>2006</u> | <u>2005</u> |
|-------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Administration | 8 | 8 | 9 | 9 | 9 | 9 | 9 | 11 | 12 | 12 |
| Airfield | 17 | 17 | 17 | 17 | 17 | 17 | 17 | 17 | 17 | 17 |
| Security / Comm. Center | 11 | 10 | 10 | 10 | 10 | 9 | 9 | 8 | 6 | 6 |
| Terminal | 13 | 12 | 11 | 10 | 10 | 10 | 9 | 9 | 9 | 9 |
| Total Employees | <u>49</u> | <u>47</u> | <u>47</u> | <u>46</u> | <u>46</u> | <u>45</u> | <u>44</u> | <u>45</u> | <u>44</u> | <u>44</u> |

NOTES:

1. Control Tower not staffed by Jetport personnel.
2. Loading bridges not staffed by Jetport personnel.
3. Janitorial services are contracted out to a private operator.
4. Parking management services are contracted out to a private operator.
5. Police Officers and ARFF employees are provided by City of Portland's Police and Fire Departments, and costs are reimbursed by the Jetport
6. Vehicles and equipment are the responsibility of Airfield employees; some work is contracted out to a private operator.

PORTLAND INTERNATIONAL JETPORT
Schedule of Enplanement Data
Last Ten Fiscal Years

| AIRLINE | 2014 | 2013 | 2012 | 2011 | 2010 | 2009 | 2008 | 2007 | 2006 | 2005 |
|----------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Air Canada / Air Alliance | - | 4,095 | 5,838 | 6,463 | 1,004 | - | - | - | - | - |
| AirTran | - | 67,349 | 94,721 | 99,466 | 110,154 | 96,618 | 102,187 | 6,453 | - | - |
| American Eagle | - | - | - | - | - | - | - | - | - | 26,005 |
| Continental Airlines | - | - | - | - | - | - | - | - | - | - |
| Commutair | - | - | - | - | - | - | - | - | 1,182 | 7,349 |
| Colgan / Continental Connection | - | 6,147 | 44,389 | 73,130 | 74,304 | 68,881 | 1,303 | - | - | - |
| Continental Express / ExpressJet | - | 55,418 | 33,056 | 8,676 | 12,813 | 14,512 | 66,843 | 65,101 | 58,385 | 52,701 |
| Trans State Airlines | - | 95 | 1,412 | - | - | - | - | - | - | - |
| Delta | 110,974 | 125,867 | 101,601 | 75,435 | 27,881 | 12,850 | - | 5,031 | 29,550 | 150,515 |
| Atlantic Southeast Airlines | - | - | - | 3,672 | 15,799 | 40,638 | 63,687 | 56,717 | 62,608 | 7,394 |
| Chautauqua | 24,446 | 3,176 | 17,151 | 14,925 | 563 | - | 29,683 | 28,747 | - | - |
| Comair | - | 344 | 6,209 | 19,044 | 13,965 | 26,354 | 54,748 | 58,324 | 76,968 | 65,100 |
| Compass | 4,815 | 9,048 | - | 2,713 | 2,538 | - | - | - | - | - |
| Endeavor | 17,115 | - | - | - | - | - | - | - | - | - |
| ExpressJet | 7,064 | 9,367 | - | - | - | - | - | - | - | - |
| Freedom Air | - | - | - | - | - | 38,732 | - | 21,814 | - | - |
| Go Jet | 29,409 | 20,515 | 8,125 | - | - | - | - | - | - | - |
| Mesaba | - | - | - | 94 | 59 | - | - | - | - | - |
| Pinnacle | 20,620 | 43,615 | 60,356 | 35,920 | 26,563 | 2,468 | - | - | - | - |
| Shuttle America | 8,675 | 21,307 | 6,905 | 721 | - | - | - | - | - | - |
| Independence Air | - | - | - | - | - | - | - | - | 39,917 | 65,640 |
| jetBlue | 102,522 | 99,925 | 104,272 | 116,839 | 135,571 | 143,235 | 147,971 | 135,836 | 14,294 | - |
| Northwest | - | - | - | - | - | 65 | 14,678 | 33,602 | 36,610 | 60,923 |
| Comair | - | - | - | 805 | 4,608 | - | - | - | - | - |
| Mesaba | - | - | - | - | 3,090 | 49,089 | 23,583 | - | 14,631 | 6,471 |
| Pinnacle | - | - | - | 23,955 | 47,435 | 6,034 | 15,717 | 19,336 | 19,627 | 18,054 |
| Southwest | 116,939 | 25,411 | - | - | - | - | - | - | - | - |
| Starlink Aviation | - | - | - | - | 945 | 551 | - | - | - | - |
| Twin Cities Air Service | - | 433 | 779 | 717 | 246 | - | - | - | - | - |
| U.S. Airways | 45,593 | 42,009 | 50,134 | 41,704 | 26,882 | - | - | - | 36,448 | 68,682 |
| Air Wisconsin | 49,131 | 54,497 | 65,584 | 70,642 | 82,891 | 105,579 | 97,891 | 76,042 | 51,964 | - |
| Chautauqua | - | - | - | - | 48 | 11,024 | 9,765 | 49,174 | 45,973 | 19,645 |
| Colgan | - | - | - | - | - | - | 7,797 | - | - | 16,731 |
| Mesa | 330 | - | - | 1,210 | - | 9,409 | 19,969 | 27,602 | 4,962 | 25,039 |
| Piedmont | - | 363 | 12,717 | 10,126 | 1,848 | 1,975 | - | 6,502 | 2,820 | 2,050 |
| PSA Express | 1,187 | 43 | - | 904 | 2,253 | 1,776 | - | 1,539 | 41,629 | 45,340 |
| Republic Airlines | 131,801 | 123,752 | 112,659 | 126,088 | 146,453 | 110,536 | 94,325 | 69,763 | 15,832 | - |
| Trans State Airlines | - | - | - | - | - | - | - | - | 5,662 | 901 |
| United Airlines | - | - | - | - | - | - | - | - | - | - |
| Air Wisconsin | - | 34,555 | - | - | - | 291 | - | - | - | 42,537 |
| Atlantic Coast | - | - | - | - | - | - | - | - | - | 5,922 |
| Atlantic Southeast Airlines | - | - | - | 22,107 | 2,304 | - | - | - | - | - |
| ExpressJet | 59,303 | - | 32,895 | 822 | - | - | - | - | - | - |
| Go Jet | 20,472 | 26,803 | 18,619 | 38,253 | 79,389 | 73,916 | 86,879 | 87,611 | 19,407 | - |
| Mesa | 28,834 | 7,724 | 30,487 | 54,645 | 36,955 | 47,052 | 31,691 | 31,991 | 88,921 | 8,013 |
| Republic Airlines | 54,431 | 11,464 | - | - | - | - | - | - | - | - |
| Skywest Airlines | - | - | - | - | - | - | - | - | 3,084 | - |
| Trans State Airlines | 9,407 | 25,219 | 16,256 | - | 2,126 | - | 909 | - | 8,984 | 49,501 |
| Subtotal | 843,068 | 818,541 | 824,165 | 849,076 | 858,687 | 861,585 | 869,626 | 781,185 | 679,458 | 744,513 |
| Charters and Unscheduled Flights | 1,156 | 963 | 1,045 | 911 | 971 | 905 | 1,023 | 985 | 992 | 1,543 |
| Local Total | 844,224 | 819,504 | 825,210 | 849,987 | 859,658 | 862,490 | 870,649 | 782,170 | 680,450 | 746,056 |
| Total for United States (000)'s | (a) | 738,616 | 731,130 | 725,262 | 711,264 | 695,912 | 734,154 | 763,480 | 736,870 | 735,745 |
| Local Market Share of US Total | (b) | 0.111% | 0.113% | 0.117% | 0.121% | 0.124% | 0.119% | 0.102% | 0.092% | 0.101% |

(a) Source - Jetport's fiscal year enplanement data

(b) Source - Federal Aviation Administration calendar year enplanement data

PORTLAND INTERNATIONAL JETPORT
Takeoff and Landing Operations Summary
Last Ten Fiscal Years

| | <u>2014</u> | <u>2013</u> | <u>2012</u> | <u>2011</u> | <u>2010</u> | <u>2009</u> | <u>2008</u> | <u>2007</u> | <u>2006</u> | <u>2005</u> | <u>Average Annual Change</u> |
|------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|----------------------------------|
| Majors / Nationals | 3,572 | 4,989 | 4,456 | 3,517 | 3,311 | 3,152 | 2,960 | 2,056 | 1,481 | 3,052 | 2.20% |
| Regionals / Commuters | 8,817 | 8,466 | 10,483 | 11,345 | 11,861 | 13,155 | 13,194 | 13,924 | 13,861 | 15,577 | -4.06% |
| Cargo | 1,505 | 1,637 | 1,725 | 1,850 | 1,733 | 1,946 | 2,422 | 2,576 | 2,522 | 2,213 | -2.95% |
| Total | 13,894 | 15,092 | 16,664 | 16,712 | 16,905 | 18,253 | 18,576 | 18,556 | 17,864 | 20,842 | -3.83% |

Note: General Aviation operations not documented by Jetport.

PORTLAND INTERNATIONAL JETPORT
Takeoff and Landing Operations by Airline or Cargo Carrier
Last Ten Fiscal Years

| Passenger Airlines | 2014 | 2013 | 2012 | 2011 | 2010 | 2009 | 2008 | 2007 | 2006 | 2005 |
|----------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Air Canada / Air Alliance | - | 403 | 681 | 670 | 87 | - | - | - | - | - |
| AirTran | - | 769 | 1,095 | 1,082 | 1,200 | 1,057 | 1,159 | 76 | - | - |
| American Eagle | - | - | - | - | - | - | - | - | 1 | 721 |
| Continental Airlines | - | 1,257 | - | - | - | - | - | - | - | - |
| Commutair | - | - | - | - | - | - | - | - | 134 | 903 |
| Colgan / Continental Connection | - | 111 | 823 | 1,333 | 1,335 | - | - | - | - | - |
| Continental Express / ExpressJet | - | - | 800 | 194 | 297 | 532 | 1,586 | 1,531 | 1,518 | 1,420 |
| Trans State Airlines | - | 2 | 39 | - | - | - | - | - | - | - |
| Delta | 849 | 1,052 | 803 | 635 | 221 | 107 | - | 63 | 253 | 1,409 |
| Atlantic Southeast Airlines | - | - | - | 58 | 231 | 640 | 995 | 939 | 1,121 | 142 |
| Chautauqua | 529 | 70 | 376 | 362 | 13 | - | - | 787 | - | - |
| Comair | - | 7 | 140 | 406 | 970 | 627 | 1,348 | 1,368 | 2,338 | 2,640 |
| Compass | 72 | 159 | - | 50 | 38 | - | - | - | - | - |
| Endeavor | 340 | - | - | - | - | - | - | - | - | - |
| ExpressJet | 143 | 162 | - | - | - | - | - | - | - | - |
| Freedom Air | - | - | - | - | - | 1,042 | 778 | 913 | - | - |
| Go Jet | 546 | 403 | 154 | - | - | - | - | - | - | - |
| Mesaba | - | - | - | 2 | 1 | - | - | - | - | - |
| Pinnacle | 466 | 1,008 | 1,394 | 857 | 402 | 46 | - | - | - | - |
| Shuttle America | 152 | 348 | 140 | 15 | - | - | - | - | - | - |
| Independence Air | - | - | - | - | - | - | - | - | 785 | 1,937 |
| jetBlue | 1,287 | 1,314 | 1,347 | 1,415 | 1,598 | 1,822 | 1,628 | 1,465 | 37 | - |
| Northwest | - | - | - | - | - | 1 | 173 | 452 | 510 | 404 |
| Comair | - | - | - | 17 | 74 | - | - | - | - | - |
| Mesaba | - | - | - | - | 42 | 810 | 434 | - | 270 | 396 |
| Pinnacle | - | - | - | 520 | 1,071 | 139 | 373 | 470 | 491 | 1,078 |
| Starlink | - | - | - | - | 158 | 165 | - | - | - | - |
| Southwest | 1,013 | 223 | - | - | - | - | - | - | - | - |
| Twin Cities Air Service | - | 100 | 191 | 192 | 61 | - | - | - | - | - |
| U.S. Airways | 423 | 374 | 530 | 385 | 292 | - | - | - | 681 | 1,239 |
| Air Wisconsin | 1,164 | 1,360 | 1,728 | 1,887 | 2,352 | 2,935 | 2,741 | 2,077 | 1,505 | - |
| Chautauqua | - | - | - | - | - | 394 | 351 | 1,492 | 1,478 | 571 |
| Colgan | - | - | - | - | - | 1,313 | 19 | - | - | 765 |
| Mesa | 6 | - | - | 17 | - | 123 | 264 | 357 | 122 | 782 |
| Piedmont | - | 15 | 574 | 452 | 80 | 98 | 325 | 294 | 143 | 112 |
| PSA Express | 20 | 1 | 4 | 16 | 98 | 459 | - | 35 | 982 | 1,245 |
| Republic Airlines | 1,982 | 2,088 | 1,987 | 2,051 | 2,304 | 1,786 | 1,704 | 1,236 | 275 | - |
| Trans State Airlines | - | - | - | - | - | - | - | - | 182 | 27 |
| United Airlines | - | - | - | - | - | - | - | - | - | - |
| Air Wisconsin | - | - | - | - | - | - | - | - | - | 1,027 |
| Atlantic Coast Airlines | - | - | - | - | - | - | - | - | - | 352 |
| Atlantic Southeast Airlines | - | - | 99 | 556 | 63 | - | - | - | - | - |
| ExpressJet | 1,418 | 833 | 766 | 17 | - | - | - | - | - | - |
| Go-Jet | 341 | 466 | 318 | 706 | 1,429 | 1,303 | 1,637 | 1,668 | 483 | - |
| Mesa | 504 | 139 | 538 | 948 | 676 | 892 | 600 | 745 | 1,728 | 155 |
| Republic Airlines | 893 | 194 | - | - | - | - | - | - | - | - |
| Skywest Airlines | - | - | - | - | - | - | - | - | 65 | - |
| Trans State Airlines | 215 | 575 | 388 | - | 69 | 6 | 28 | - | 241 | 1,283 |
| Charters & Unscheduled Flights | 26 | 22 | 24 | 19 | 10 | 10 | 11 | 12 | 17 | 21 |
| Subotal | 12,389 | 13,455 | 14,939 | 14,862 | 15,172 | 16,307 | 16,154 | 15,980 | 15,360 | 18,629 |
| Cargo Carriers | | | | | | | | | | |
| AIRNOW | - | - | - | - | - | 2 | 282 | 334 | 287 | 70 |
| DHL/Airborne Express | - | - | - | - | - | 112 | 256 | 258 | 258 | 258 |
| Federal Express | 318 | 310 | 316 | 308 | 309 | 462 | 530 | 525 | 520 | 513 |
| Mountain Air Cargo | - | - | - | - | - | - | - | - | - | 2 |
| Wiggins | 1,187 | 1,327 | 1,409 | 1,542 | 1,424 | 1,370 | 1,354 | 1,459 | 1,439 | 1,370 |
| Subotal | 1,505 | 1,637 | 1,725 | 1,850 | 1,733 | 1,946 | 2,422 | 2,576 | 2,504 | 2,213 |
| Total | 13,894 | 15,092 | 16,664 | 16,712 | 16,905 | 18,253 | 18,576 | 18,556 | 17,864 | 20,842 |

PORTLAND INTERNATIONAL JETPORT
Airline Landed Weights (in thousands of pounds)
Last Ten Fiscal Years

| | 2014 | 2013 | 2012 | 2011 | 2010 | 2009 | 2008 | 2007 | 2006 | 2005 |
|--------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| Scheduled Air Carriers | | | | | | | | | | |
| Air Canada / Air Alliance | - | 6,696 | 11,305 | 11,140 | 1,451 | - | - | - | - | - |
| AirTran | - | 80,288 | 115,008 | 116,464 | 119,392 | 110,624 | 66,144 | 3,952 | - | - |
| American Eagle | - | - | - | - | - | - | - | - | 44 | 29,406 |
| ATA Airlines | - | - | - | - | - | - | - | - | - | 1,024 |
| Continental | - | - | - | - | - | - | - | - | - | - |
| Colgan / Continental Connecti | - | 6,882 | 51,026 | 82,616 | 82,708 | - | - | - | - | - |
| Commutair | - | - | - | - | - | - | - | - | 2,224 | 14,990 |
| Continental Express / Express | - | 55,142 | 34,787 | 8,098 | 12,437 | 16,244 | 67,432 | 65,303 | 64,180 | 59,026 |
| Trans State Airlines | - | 85 | 1,659 | - | - | - | - | - | - | - |
| Delta | 118,692 | 148,247 | 113,100 | 82,539 | 28,730 | 13,910 | - | 6,489 | 30,595 | 179,120 |
| Atlantic Southeast Airlines | - | - | - | 3,959 | 16,925 | 42,856 | 66,305 | 62,913 | 73,367 | 5,864 |
| Chautauqua | 23,700 | 2,978 | 15,998 | 15,701 | 4,778 | - | - | 32,883 | - | - |
| Comair | - | 369 | 8,228 | 21,419 | 46,515 | 29,602 | 63,396 | 69,876 | 114,986 | 133,492 |
| Compass | 5,373 | 11,830 | - | 3,748 | 2,850 | - | - | - | - | - |
| Endeavor | 18,668 | - | - | - | - | - | - | - | - | - |
| ExpressJet | 7,367 | 9,283 | - | - | - | - | - | - | - | - |
| Freedom Air | - | - | - | - | - | 45,556 | 34,274 | 33,083 | - | - |
| Go Jet | 36,582 | 27,001 | 10,318 | - | - | - | - | - | - | - |
| Mesaba | - | - | - | 94 | 75 | - | - | - | - | - |
| Pinnacle | 21,902 | 47,376 | 65,518 | 41,010 | 30,190 | 3,456 | - | - | - | - |
| Shuttle America | 11,130 | 25,509 | 10,110 | 1,104 | - | - | - | - | - | - |
| Independence Air | - | - | - | - | - | - | - | - | 58,865 | 95,868 |
| jetBlue | 125,343 | 128,272 | 132,467 | 149,789 | 174,668 | 188,370 | 175,799 | 94,561 | 11,234 | - |
| Northwest | - | - | - | - | - | 99 | 17,375 | 45,029 | 50,893 | 40,613 |
| Comair | - | - | - | 799 | - | - | - | - | - | - |
| Mesaba | - | - | - | - | 3,154 | 58,302 | 31,301 | - | 22,950 | 33,490 |
| Pinnacle | - | - | - | 24,440 | 50,337 | 6,533 | 17,531 | 22,090 | 23,077 | 50,666 |
| Southwest | 123,956 | 28,068 | - | - | - | - | - | - | - | - |
| Starlink | - | - | - | - | 1,599 | 1,781 | - | - | - | - |
| Twin Cities Air Service | - | 685 | 1,308 | 1,306 | 329 | - | - | - | - | - |
| U.S. Airways | 58,872 | 51,127 | 65,340 | 53,062 | 11,024 | - | - | - | 56,287 | 101,140 |
| Air Wisconsin | 54,708 | 63,920 | 81,216 | 88,689 | 110,544 | 137,945 | 128,827 | 99,478 | 70,735 | - |
| Chautauqua | - | - | - | - | 42,549 | 16,763 | 14,935 | 63,481 | 63,325 | 24,296 |
| Colgan | - | - | - | - | - | 81,406 | 1,178 | - | - | 22,137 |
| Mesa | 441 | - | - | 1,250 | - | 9,041 | 19,404 | 26,239 | 6,366 | 34,608 |
| Piedmont | - | 509 | 19,502 | 15,330 | 2,678 | 3,363 | 11,140 | 10,042 | 4,792 | 3,805 |
| PSA Express | 1,269 | 47 | 188 | 912 | 4,062 | 2,135 | - | 1,645 | 49,954 | 61,164 |
| Republic | 136,621 | 154,880 | 142,791 | 152,188 | 171,621 | 132,486 | 125,086 | 89,278 | 19,886 | - |
| Trans State Airlines | - | - | - | - | - | - | - | - | 7,744 | 1,149 |
| United | - | - | - | - | - | - | - | - | - | - |
| Air Wisconsin | - | - | - | - | - | - | - | - | - | 48,422 |
| Atlantic Coast | - | - | - | - | - | - | - | - | - | 6,674 |
| Atlantic Southeast Airlines | - | - | 4,653 | 26,132 | 2,961 | - | - | - | - | - |
| Chautauqua | 85 | - | - | - | - | - | - | - | - | - |
| ExpressJet | 62,892 | 35,068 | 33,663 | 744 | - | - | - | - | - | - |
| Go-Jet | 22,847 | 31,222 | 21,306 | 47,302 | 95,743 | 87,301 | 109,679 | 106,059 | 32,361 | - |
| Mesa | 33,768 | 9,313 | 36,046 | 63,516 | 43,211 | 57,403 | 39,400 | 43,306 | 110,648 | 10,285 |
| Republic | 55,366 | 12,028 | - | - | - | - | - | - | - | - |
| Skywest | - | - | - | - | - | - | - | - | 4,335 | - |
| Trans State Airlines | 9,107 | 24,466 | 16,509 | - | 2,936 | 255 | 1,191 | - | 10,254 | 54,590 |
| Charters & Unscheduled Flights | 2,522 | 2,262 | 2,589 | 1,891 | 1,133 | 1,030 | 1,176 | 1,283 | 2,085 | 1,917 |
| Subtotal | 931,211 | 963,553 | 994,635 | 1,015,242 | 1,064,600 | 1,046,461 | 991,573 | 876,990 | 891,187 | 1,013,746 |
| Cargo Carriers | | | | | | | | | | |
| AIRNOW | - | - | - | - | - | 85 | 3,558 | 4,115 | 3,365 | 668 |
| DHL/Airborne Express | - | - | - | - | - | 11,423 | 26,099 | 25,997 | 25,873 | 25,729 |
| Federal Express | 63,468 | 59,257 | 59,331 | 57,162 | 59,352 | 77,552 | 89,593 | 102,810 | 100,193 | 92,780 |
| Mountain Air Cargo | - | - | - | - | 14,285 | - | - | - | - | 17 |
| Wiggins | 10,945 | 12,001 | 12,761 | 14,156 | - | 12,516 | 12,327 | 13,274 | 12,992 | 12,305 |
| Subtotal | 74,413 | 71,258 | 72,092 | 71,318 | 73,637 | 101,576 | 131,577 | 146,196 | 142,423 | 131,499 |
| Total | 1,005,624 | 1,034,811 | 1,066,727 | 1,086,560 | 1,138,237 | 1,148,037 | 1,123,150 | 1,023,186 | 1,033,610 | 1,145,245 |

PORTLAND INTERNATIONAL JETPORT
Primary Origin and Destination Passenger Markets
Calendar Years 2013 & 2012

| CY 2013 | | | | CY 2012 | | | |
|-------------|---------------------------------|------------------------|-----------------------------------|-------------|---------------------------------|------------------------|-----------------------------------|
| <u>Rank</u> | <u>Market</u> | <u>Trip Length (1)</u> | <u>Total O & D Passengers</u> | <u>Rank</u> | <u>Market</u> | <u>Trip Length (1)</u> | <u>Total O & D Passengers</u> |
| 1 | New York LGA/JFK/EWR | SH | 187,290 | 1 | Washington DCA/IAD/BWI | SH | 184,630 |
| 2 | Washington DCA/IAD/BWI | SH | 177,160 | 2 | New York LGA/JFK/EWR | MH | 177,720 |
| 3 | Orlando | MH | 79,550 | 3 | Orlando | SH | 92,020 |
| 4 | Atlanta | MH | 60,390 | 4 | Atlanta | MH | 63,870 |
| 5 | Fort Lauderdale MIA/FLL/PBI | MH | 55,500 | 5 | Fort Lauderdale MIA/FLL/PBI | MH | 58,390 |
| 6 | Tampa | MH | 50,660 | 6 | Philadelphia | SH | 52,870 |
| 7 | Philadelphia | SH | 49,090 | 7 | Tampa | MH | 45,470 |
| 8 | Chicago | MH | 45,520 | 8 | Chicago | MH | 42,660 |
| 9 | Charlotte | MH | 39,710 | 9 | Charlotte | MH | 41,460 |
| 10 | Denver | LH | 34,390 | 10 | Los Angeles LAX/SNA/ONT/BUR/LGB | LH | 33,210 |
| 11 | Los Angeles LAX/SNA/ONT/BUR/LGB | LH | 26,580 | 11 | San Francisco SFO/OAK/SJC | LH | 31,830 |
| 12 | San Francisco SFO/OAK/SJC | LH | 26,150 | 12 | Denver | LH | 27,560 |
| 13 | Houston IAH/HOU | MH | 24,060 | 13 | Fort Myers | MH | 23,760 |
| 14 | Phoenix | LH | 23,260 | 14 | Minneapolis | MH | 20,920 |
| 15 | Raleigh / Durham | MH | 22,910 | 15 | Detroit | MH | 19,540 |
| 16 | Detroit | MH | 21,820 | 16 | Las Vegas | LH | 19,510 |
| 17 | Las Vegas | LH | 21,070 | 17 | Seattle / Tacoma | LH | 19,420 |
| 18 | Minneapolis | MH | 20,930 | 18 | Jacksonville | MH | 19,110 |
| 19 | Jacksonville | MH | 20,220 | 19 | Houston IAH/HOU | MH | 17,780 |
| 20 | San Diego | LH | 8,290 | 20 | Raleigh / Durham | MH | 17,170 |
| 21 | Indianapolis | MH | 7,380 | 21 | Phoenix | LH | 16,690 |
| 22 | New Orleans | MH | 6,850 | 22 | San Diego | LH | 16,360 |
| 23 | Seattle / Tacoma | LH | 6,630 | 23 | Dallas DFW/DAL | MH | 15,260 |
| 24 | Nashville | MH | 6,320 | 24 | New Orleans | MH | 15,200 |
| 25 | Dallas/FortWorth | MH | 5,420 | 25 | Indianapolis | MH | 14,610 |

Notes:

(1) SH = Short Haul = 0 to 600 miles MH = Medium Haul = 601 to 1,800 miles LH = Long Haul = over 1,800 miles

PORTLAND INTERNATIONAL JETPORT
Capital Asset Information
As of June 30, 2014

| | | | |
|-------------------------|--|--------------------------|---------------------------|
| Location: | 3 miles west of downtown Portland, Maine. | | |
| Area: | 840 acres | | |
| Elevation | 74 ft. | | |
| Airport Code: | PWM | | |
| Runways: | 11/29 | 7,200 ft. x 150 ft. | CAT III ILS / GPS / LAHSO |
| | 18/36 | 6,100 ft. x 150 ft. | GPS / LAHSO |
| Terminal: | Exclusive Use | 23,540.3 | sq. ft. |
| | Common Use | 134,768.8 | sq. ft. |
| | Public / City | 79,539.4 | sq. ft. |
| | Vendor Space | 21,423.1 | sq. ft. |
| | Mechanical | 15,042.9 | sq. ft. |
| | Vacant | 18,049.8 | sq. ft. |
| | Total | 292,364.3 | sq. ft. |
| | Number of passenger gates: | | 10 |
| | Number of loading bridges | | 12 |
| | Number of Concessionaires in Terminal | | 2 |
| | - HMS Host (Food & Beverage services) | | |
| | - Paradies (Newstands / Gift Shops) | | |
| | Number of Rental Car agencies on Airport | | 7 |
| | - Alamo | | |
| | - Avis | | |
| | - Budget | | |
| | - Dollar | | |
| | - Enterprise | | |
| | - Hertz | | |
| | - National | | |
| Other Buildings: | Maintenance Building | 34,046 | sq. ft. |
| | Lighting Vault | 3,026 | sq. ft. |
| | Salt & Sand Shed | 5,625 | sq. ft. |
| Apron: | Commercial Airlines | 175,906 | sq. ft. |
| | Cargo Airlines | 81,000 | sq. ft. |
| | FBO | 541,500 | sq. ft. |
| Parking: | Spaces Assigned: | Short Term | 180 |
| | | Long Term | 2,325 |
| | | North Lot & Discount Lot | 548 |
| | | Employee Lot | 576 |
| | | Car Rental Ready Spaces | 238 |
| | | Total | <u>3,867</u> |
| Cargo: | N/A - all buildings are owned by 3rd party developers, who pay ground leases only. | | |
| Tower: | ASR-9 5:45 am - 12:00 am, 7 days/week | | |
| International: | Customs / Immigration services available upon request | | |